

AUTHORISATION

PLEASE PRINT IN BLOCK LETTERS

▶ DETAILS BELOW TO BE COMPLETED BY YOUR ACCOUNTS DEPARTMENT

For the Attention of (L2B Representative's Name): _____

Company Name: _____

Company CK or CC No.: VAT No:

How did you hear about us? (eg: Google, Telesales, etc.): _____

Accounts Contact (Full Name & Surname): _____

Accounts E-mail: _____

NB: WRITE YOUR E-MAIL ADDRESS AS CLEARLY AS POSSIBLE TO AVOID AN E-MAIL DELIVERY FAILURE

Postal Address: _____ Code: _____

Physical Address: _____ Code: _____

Telephone: _____ Fax: _____ Cell: _____

Please indicate your subscription choice: (prices are monthly & exclude VAT)
 Kindly complete an Advisory form for each user you require

Subscription Start Date: dd / mm / 20__

Packages :	Monthly	Additional User(s)
Tenders South Africa	<input type="checkbox"/> R1 139.13	<input type="checkbox"/> x R 420.00
Tenders Africa	<input type="checkbox"/> R1 373.91	<input type="checkbox"/> x R 560.00
Tenders (South Africa & Africa)	<input type="checkbox"/> R1 971.30	<input type="checkbox"/> x R 560.87
Projects (South Africa & Africa)	<input type="checkbox"/> R2 432.17	<input type="checkbox"/> x R1 066.96
Leads 2 Quotes	<input type="checkbox"/> R2 016.52	<input type="checkbox"/> x R1 410.43
Open Quotes	<input type="checkbox"/> R 239.13	<input type="checkbox"/> x R 239.13

Notes: _____

Monthly Debit Amount R _____
 (excl. VAT)

DEBIT ORDER ACCOUNT DETAILS:

To: Leads 2 Business (abbreviated name as registered with the bank: L2B)

Please debit my/our account once a month on the: 15th of the month OR the last working day of the month

Authority Given by/ Name of Account: _____

Name of Bank: _____

Account number: Branch name: _____

Branch code: Account type: Current Transmission Savings Other: _____

Monthly Debit Amount R _____ (excl. VAT) Annual Debit Amount R _____ (excl. VAT)

Terms & Conditions, Continued Overleaf...

X Initial here

For Office Use Only: Username: _____ Password: _____

AE: _____ UCID: _____

Pastel: _____ Account ID: _____ ACCID: _____

Subscribers File (xls) FNB Bank Registered Date: ____/____/20____ Registered Time: ____:____

___ Pro-Rata Days added Saved to NAS Phoned Date: ____/____/20____ Phoned Time: ____:____

Proof of Account Supplied E-mail AE & AC Spoke to: _____

AUTHORISATION

PLEASE PRINT IN BLOCK LETTERS

▶ TO BE COMPLETED & DETAILS AUTHORISED BY YOUR BANK ACCOUNT SIGNATORY

A. Terms and Conditions

This signed Authority and Mandate refers to our contract dated ("the Agreement"). I/We hereby authorise you to issue and deliver payment instructions to your Banker for collection against my/our nominated account at my/our nominated Bank (or any other bank or branch to which I/we may transfer my/our account) on condition that the sum of such payment instructions will never exceed my/our obligations as agreed to in the Agreement and commencing on and continuing until this Authority and Mandate is terminated by me/us. The individual payment instructions so authorised to be issued must be issued and delivered as per overleaf.

In the event that the payment day falls on a Sunday, or recognised South African public holiday, the payment day will automatically be the last working day prior to the debit date. I/We understand that the withdrawals hereby authorised will be processed through a computerised system provided by the South African Banks. I/We also understand that details of each withdrawal will be printed on my bank statement. Such must contain a number, which must be included in the said payment instruction and if provided to me should enable me to identify the Agreement. This number must be added to this form in Section E before the issuing of any payment instruction. I/We agree to pay any bank charges relating to this debit order instruction.

The physical address provided is our domicillium citandi et executandi. I/We understand and agree that I/we will be liable for all outstanding monies which may be due to Leads 2 Business for services which I/we used. I/We also agree that I/we will be held liable for all interest, collection cost and/or any fees which may occur should the account be handed over for collection. I/We understand clearly that Leads 2 Business has the right to place a listing on Credit Bureau should I/we fail to settle the account in full. Receipt of this instruction by you shall be regarded as receipt thereof by my/our bank. Leads 2 Business does everything in its power to ensure that clients receive the most qualified leads possible, however it cannot guarantee work from leads received, therefore, payment cannot be withheld should the leads provided not result in work.

X Initial here

B. Mandate

I/We acknowledge that all payment instructions issued by you shall be treated by my/our nominated Bank as if the instructions have been issued by me/us personally.

C. Cancellation

Should you wish to unsubscribe, we require fourteen (14) days notice prior to the next debit run. I/We agree that cancellations made directly through our bank alone will not suffice as a cancellation of this agreement. Written notice of cancellation is required and must be faxed through to 033 343 5882 or emailed to Accounts@L2B.co.za. A maximum suspension period of three (3) months is allowed, with an automatic suspension activation after which, the account will be de-activated. Suspension requests must be received by L2B in writing. I/We shall not be entitled to any refunds of amounts which you have withdrawn while this authority was in force if such amounts were legally owing to you.

X Initial here

D. Assignment

I/We acknowledge that this Authority may be ceded or assigned to a third party if the Agreement is also ceded or assigned to that third party, but in the absence of such assignment of the Agreement, this Authority and Mandate cannot be assigned to any third party.

E. Agreement Reference Number

This Agreement's reference number is: _____(This will be supplied by L2B)

Kindly Note:

- 1. The first debit will include an adjustment for the balance of the first month.**
- 2. All subscriptions are payable in advance.**
- 3. Rates are subject to an annual increase in March.**

Name & Surname of Authorised Signatory on Bank Account: _____

ID Number: Designation: _____

E-mail Address: _____ Signature: **X** _____

Signed at _____ on this _____ day of _____/20_____

Your subscription will be processed on receipt of e-mail/fax, with all relevant forms completed, signed and initialled.

ADVISORY

SELECTIONS

PLEASE PRINT IN BLOCK LETTERS

▶ DETAILS BELOW TO BE COMPLETED FOR THE **USER WHO WILL RECEIVE OUR LEADS**

For the Attention of (L2B Representative's Name): _____ Date: dd/mm/20 _____
 Company Name: _____ Branch Name: _____
 User's Full Name & Surname: _____
 Website Address: _____ User's Birthday: _____
 User's E-mail address: _____
 Postal Address: _____ Code: _____
 Physical Address: _____ Code: _____
 Telephone: _____ Fax: _____ Cell: _____
 BBBEE Status: _____ BBBEE Class: _____ CIDB Ratings/Class: _____ PE:
 CSD: CSD No. _____ Capacity: Material Labour Material & Labour
 Consultant Contractor Country-wide Supplier Continental Supplier Receive RFQs Register Vendor
 Serviceable Regions: _____
 Company Description: Give details of your Trades/Scope of works & detail the services/products that are unique to your company) _____

Activate this user for the following Service(s): Projects Tenders Leads 2 Quotes Open Quotes

YOUR PROFILE SELECTIONS

Tender Advisory:

- Africa
 South Africa
 Building & Construction News

- Tender Awards Advisory
 Receive ALL Awards regardless of filters
 Tender Keyword Advisory
 Keywords Ignore Profile filters
 Receive re-advertised/ re-tendered Tenders
 Receive an Advisory even if there are no results

- Projects Advisory
 Project Weekly Report
 Project Fortnightly Report
 Project Monthly Report
 Enable Automatic Monitoring of Projects based on Project Advisory Filter Settings

REGIONS:

SOUTH AFRICA
 (Applies to Tenders & Projects)

- Eastern Cape
 Free State
 Gauteng
 KwaZulu-Natal
 Limpopo
 Mpumalanga
 North West
 Northern Cape
 Western Cape

AFRICA
 (Applies to Africa Tenders & Projects)

- Angola
 Botswana
 DRC
 Ethiopia
 Eswatini (Swaziland)
 Ghana
 Kenya
 Lesotho
 Madagascar
 Malawi
 Mauritius
 Mozambique
 Namibia
 Nigeria
 Republic of Congo
 Seychelles
 Tanzania
 Uganda
 Zambia
 Zimbabwe

TENDER CATEGORIES

- Air Con & Refrigeration
 Alternate Energy
 Building
 Consultants
 Demolition & Blasting
 Electrical & Instrument
 Facilities Management
 Fencing
 Fleet Management & Transportation
 Infrastructure
 IT & Telecom
 Materials & Supplies
 Mechanical
 Plant & Machinery
 Security & Fire
 Supplier Database
 Trades

TENDER VALUES

- CIDB 1: R 0 - R 500 000
 CIDB 2: R 500 000 - R 1 Million
 CIDB 3: R 1 Million - R 3 Million
 CIDB 4: R 3 Million - R 6 Million
 CIDB 5: R 6 Million - R 10 Million
 CIDB 6: R 10 Million - R 20 Million
 CIDB 7: R 20 Million - R 60 Million
 CIDB 8: R 60 Million - R 200 Million
 CIDB 9: R 200 Million Plus

TENDER KEYWORDS

01. _____
 02. _____
 03. _____
 04. _____
 05. _____

PROJECT CATEGORIES

- Building
 Infrastructure

PROJECT STATUS

- Conceptual
 Procedural
 Design
 Tender
 Awarded
 Underway
 Complete

PROJECT VALUE

- R 0 - R 30 Million
 R 31 - R 60 Million
 R 61 - R 100 Million
 R 100 Million Plus

INDUSTRIES

(Applies to Tenders & Projects)

- Factory & Warehousing
 Healthcare
 Hospitality & Leisure
 Industrial
 Institutional
 Mining
 Office & Commercial
 Power Grid
 Renovations
 Residential
 Retail
 Road
 Transport Terminal
 Water

SELECTIONS

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▶ DETAILS BELOW TO BE COMPLETED FOR THE USER WHO WILL RECEIVE OUR LEADS

For the Attention of (L2B Representative's Name): _____ Date: dd/mm/20 _____

Company Name: _____ Branch Name: _____

User's Full Name & Surname: _____

Website Address: _____ User's Birthday: _____

User's E-mail Address: _____

Postal Address: _____ Code: _____

Physical Address: _____ Code: _____

Telephone: _____ Fax: _____ Cell: _____

BBBEE Status: _____ BBBEE Class: _____ CIDB Ratings/Class: _____ PE:

CSD: CSD No. _____ Capacity: Material Labour Material & Labour

Consultant Contractor Country-wide Supplier Continental Supplier

Serviceable Regions: _____

Company Description: Give details of your Trades/Scope of works & detail the services/products that are unique to your company) _____

Activate this User to receive the Request for Quotes (RFQ) on the following Trades:

AVAILABLE TRADES

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> Aerial Survey & Mapping | <input type="checkbox"/> Door & Window Frames Wooden | <input type="checkbox"/> Lifting Equipment | <input type="checkbox"/> Provisional Sums |
| <input type="checkbox"/> Access Control & Security Systems | <input type="checkbox"/> Doors Roller Shutter | <input type="checkbox"/> Lighting | <input type="checkbox"/> Pumps |
| <input type="checkbox"/> Access Flooring | <input type="checkbox"/> Drain & Pipe Cleaning | <input type="checkbox"/> Lightning Protection | <input type="checkbox"/> Raft Foundation |
| <input type="checkbox"/> Acoustic & Noise Control | <input type="checkbox"/> Dynamic Compaction | <input type="checkbox"/> Lime | <input type="checkbox"/> Railway Contractors |
| <input type="checkbox"/> Agricultural Machinery | <input type="checkbox"/> Earthworks & Excavations | <input type="checkbox"/> Long haul Transport & Logistics | <input type="checkbox"/> Rainwater Goods |
| <input type="checkbox"/> Agricultural Services | <input type="checkbox"/> Electrical Installation | <input type="checkbox"/> Manholes - Precast Concrete | <input type="checkbox"/> Refrigeration |
| <input type="checkbox"/> Air-conditioning & Ventilation | <input type="checkbox"/> Electrical Materials | <input type="checkbox"/> Manholes - Premanufactured Other Materials | <input type="checkbox"/> Retaining Walls & Systems |
| <input type="checkbox"/> Alterations & Maintenance | <input type="checkbox"/> Electrical Reticulation | <input type="checkbox"/> Marine Construction services | <input type="checkbox"/> Rock Breaking/Blasting |
| <input type="checkbox"/> Anti-Corrosion & Acid Protection | <input type="checkbox"/> Elevators Escalators & Lifts | <input type="checkbox"/> Masonry Blockwork | <input type="checkbox"/> Road Markings |
| <input type="checkbox"/> Awnings, Blinds, Canopies & Sun Control | <input type="checkbox"/> Engineering, Boilermaking & Manufacture | <input type="checkbox"/> Masonry Brickwork | <input type="checkbox"/> Road Signs |
| <input type="checkbox"/> Blasting Rock | <input type="checkbox"/> Epoxy Flooring & Coatings | <input type="checkbox"/> Masonry Stonework | <input type="checkbox"/> Roofing & Trusses |
| <input type="checkbox"/> Bolts, Fasteners & Cast in Items | <input type="checkbox"/> Erosion Protection & Pitching | <input type="checkbox"/> Masonry Stonework | <input type="checkbox"/> Safety & Protective Clothing |
| <input type="checkbox"/> Boreholes & Dewatering | <input type="checkbox"/> Expansion Joint, Bridge Bearings & Concrete Repair | <input type="checkbox"/> Materials Handling & Dock Levelling | <input type="checkbox"/> Sandblast & Guniting |
| <input type="checkbox"/> Builders Merchants & Hardware | <input type="checkbox"/> External or Site Works | <input type="checkbox"/> Mats & Matwell frames | <input type="checkbox"/> Scaffolding |
| <input type="checkbox"/> Building Contractors | <input type="checkbox"/> External Plumbing | <input type="checkbox"/> Mechanical Spares & Repairs | <input type="checkbox"/> Shelving & Shopfitting - Aluminium |
| <input type="checkbox"/> Building Management Systems (BMS) | <input type="checkbox"/> Fencing - Gates, Doors & Automation | <input type="checkbox"/> Medical Equipment | <input type="checkbox"/> Shelving & Shopfitting - Other |
| <input type="checkbox"/> Building Signage, Hoarding & Advertising | <input type="checkbox"/> Fencing - Pallsade | <input type="checkbox"/> Metalwork | <input type="checkbox"/> Shorthaul Transport & Lowbeds |
| <input type="checkbox"/> Building Small Works | <input type="checkbox"/> Fencing - Precast Walling & Concrete Pallsade | <input type="checkbox"/> Mining, Mining Supplies & Processing | <input type="checkbox"/> Shower & Shower Doors |
| <input type="checkbox"/> Carpentry Joinery & Cabinet Making | <input type="checkbox"/> Fencing - Wire Fencing & Products | <input type="checkbox"/> Mobile Building | <input type="checkbox"/> Skylights |
| <input type="checkbox"/> Carpets, Floor Liners & Synthetic Surfaces | <input type="checkbox"/> Fencing & Gates - Electrical | <input type="checkbox"/> Mobile Office & Toilets | <input type="checkbox"/> Small Plant & Tools |
| <input type="checkbox"/> Cathodic Protection | <input type="checkbox"/> Fibreglass | <input type="checkbox"/> Mouldings | <input type="checkbox"/> Plans & Drawings |
| <input type="checkbox"/> Ceilings, Partitions, Bulkheads & Drywalling | <input type="checkbox"/> Fire Equipment & Services | <input type="checkbox"/> Office Automation | <input type="checkbox"/> Plasterwork & Screeding |
| <input type="checkbox"/> Cement | <input type="checkbox"/> Fireplaces | <input type="checkbox"/> Office Furniture & Seating | <input type="checkbox"/> Plastic & Foam |
| <input type="checkbox"/> Channelling Cast Insitu | <input type="checkbox"/> Fireproof Doors & Safes | <input type="checkbox"/> Ornamental Precast Concrete or Cladding | <input type="checkbox"/> Plastic Sheetting & Liners |
| <input type="checkbox"/> Chemicals and Gases | <input type="checkbox"/> Fleet Management & Maintenance | <input type="checkbox"/> Own Works | <input type="checkbox"/> Specialist Suppliers/Contractors |
| <input type="checkbox"/> Civil Contracting | <input type="checkbox"/> Formwork | <input type="checkbox"/> P & G Items | <input type="checkbox"/> Stainless Steel Fabrication |
| <input type="checkbox"/> Cleaning & Catering | <input type="checkbox"/> Fuels & Lubricants | <input type="checkbox"/> Painting | <input type="checkbox"/> Steel Fabrication, Engineering & Manufacture |
| <input type="checkbox"/> Client - Private Company | <input type="checkbox"/> Gabions, Geosynthetics & Subsoil Materials | <input type="checkbox"/> Paper Hanging | <input type="checkbox"/> Steel Handrails etc & Cast in Items |
| <input type="checkbox"/> Computer Hardware, Software & Networking | <input type="checkbox"/> Glazing & Mirrors | <input type="checkbox"/> Paving | <input type="checkbox"/> Steel Manufacture |
| <input type="checkbox"/> Concrete & Asphalt Cutting | <input type="checkbox"/> Granite & Marble | <input type="checkbox"/> Pest Control & Poisoning | <input type="checkbox"/> Steel Reinforcing & Dowel Bars |
| <input type="checkbox"/> Concrete Sub-contractors | <input type="checkbox"/> Guardrails & Barriers | <input type="checkbox"/> Piling - Jacking, Drilling, Grouting & Anchoring | <input type="checkbox"/> Street & Highmast lighting |
| <input type="checkbox"/> Concrete Supply & Placing | <input type="checkbox"/> Heavy Plant | <input type="checkbox"/> Piling - Slope Stabilisation & Geotechnical | <input type="checkbox"/> Structural Steelwork Erection |
| <input type="checkbox"/> Construction Chemicals | <input type="checkbox"/> Hygiene Products & Services | <input type="checkbox"/> Piling & Underpinning | <input type="checkbox"/> Surfacing Asphalt Surfacing & Milling |
| <input type="checkbox"/> Consulting - Architects | <input type="checkbox"/> Industrial Catering Appliances | <input type="checkbox"/> Pipes & Fittings - Cast Iron, Gratings & Covers | <input type="checkbox"/> Surfacing Bitumen or Prime Supply & Distribution |
| <input type="checkbox"/> Consulting - Engineers | <input type="checkbox"/> Institutional - State & Central Govt | <input type="checkbox"/> Pipes & Fittings - HDPE | <input type="checkbox"/> Surfacing Chipping Sealing or Slurry |
| <input type="checkbox"/> Consulting - Environmental | <input type="checkbox"/> Institutional - Parastatal | <input type="checkbox"/> Pipes & Fittings - Steel | <input type="checkbox"/> Surfacing Road Crack Sealing & Patching |
| <input type="checkbox"/> Consulting - Multidisciplinary | <input type="checkbox"/> Institutional - Provincial | <input type="checkbox"/> Pipes & Fittings - uPVC & mPVC | <input type="checkbox"/> Swimming Pools |
| <input type="checkbox"/> Consulting - Project Managers | <input type="checkbox"/> Institutional - Municipality | <input type="checkbox"/> Pipes & Fittings Other | <input type="checkbox"/> Synthetic Sport Surfaces & Tracks |
| <input type="checkbox"/> Consulting - Quantity Surveyors | <input type="checkbox"/> Institutional - International Dev. | <input type="checkbox"/> Plans & Drawings | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Consulting - Surveyors | <input type="checkbox"/> Institutional - Non Govt Organisation | <input type="checkbox"/> Plasterwork & Screeding | <input type="checkbox"/> Tiling |
| <input type="checkbox"/> Consulting - Town Planning | <input type="checkbox"/> Interior Contracting Planning Design - Commercial | <input type="checkbox"/> Plastic & Foam | <input type="checkbox"/> Timber Supplies |
| <input type="checkbox"/> Construction Administration | <input type="checkbox"/> Instrumentation | <input type="checkbox"/> Plastic Sheetting & Liners | <input type="checkbox"/> Training |
| <input type="checkbox"/> Construction Chemicals | <input type="checkbox"/> Instruments | <input type="checkbox"/> Plumbing & Sanitary | <input type="checkbox"/> Underfloor Heating |
| <input type="checkbox"/> Contingencies | <input type="checkbox"/> Insulation | <input type="checkbox"/> Power & Energy | <input type="checkbox"/> Valve Chambers |
| <input type="checkbox"/> Crushed Stone, Gravel & Sand | <input type="checkbox"/> Ironmonger | <input type="checkbox"/> Prefabricated concrete flooring/roofing systems | <input type="checkbox"/> Valves & Meters |
| <input type="checkbox"/> Crushing & Screening | <input type="checkbox"/> Joining | <input type="checkbox"/> Prefabricated Portal & Pipe Culverts | <input type="checkbox"/> Vehicles Purchase & Hire |
| <input type="checkbox"/> Dam Liners | <input type="checkbox"/> Kerbing - Extruded & Cast In situ | <input type="checkbox"/> Pre-Stressing/Post Tensioning | <input type="checkbox"/> Wall Lining |
| <input type="checkbox"/> Dayworks Rates | <input type="checkbox"/> Kerbing & Ancillaries - Precast | <input type="checkbox"/> Plans & Drawings | <input type="checkbox"/> Walling |
| <input type="checkbox"/> Demolition | <input type="checkbox"/> Kitchen Cupboards & Vanities | <input type="checkbox"/> Plasterwork & Screeding | <input type="checkbox"/> Waste Disposal |
| <input type="checkbox"/> Developers & Real Estate | <input type="checkbox"/> Laboratory | <input type="checkbox"/> Pre-Stressing/Post Tensioning | <input type="checkbox"/> Water Purification |
| <input type="checkbox"/> Domestic Kitchen Appliances | <input type="checkbox"/> Labour Agents | <input type="checkbox"/> Plans & Drawings | <input type="checkbox"/> Water Tanks & Reservoirs |
| <input type="checkbox"/> Door & Window Frame Pressed Metal | <input type="checkbox"/> Landscaping, Grassing & Horticulture | <input type="checkbox"/> Plasterwork & Screeding | <input type="checkbox"/> Waterproofing, Membranes & Sealing |
| <input type="checkbox"/> Door & Window Frames Aluminium | <input type="checkbox"/> Leakage & Service Detection | <input type="checkbox"/> Plastic & Foam | <input type="checkbox"/> Weighbridge & Scales |
| <input type="checkbox"/> Door & Window Frames uPVC | | | <input type="checkbox"/> Wooden & Laminate Flooring |



Open Quotes



Why wait for business?
Interact with leading buyers
who are currently pricing.



SUBSCRIBE

THE SOLUTION

Open Quotes gives you a proactive, trade-specific approach to new business prospects. Engage with active buyers who are looking for services or products within your scope of work.

Don't wait for an RFQ to be sent to you; this is a pre-emptive approach to business, gain valuable insight on active buyers within your industry, allowing you to submit pricing on relevant bill items directly to them.

Our seamless system alerts you to bills currently being priced by active buyers in your industry, allowing you to submit pricing on relevant bill items directly to them. Open Quotes update you on all award info in your industry.







Register for Open Quotes and get active business, now!

SUPPORT

We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via live help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

THE BENEFITS


-  Valuable opportunities to engage with active buyers.
-  Respond to RFQ's online and improve your ranking.
-  Access to bills matching your trades and serviceable regions.
-  Download BOQ and related document.
-  Manage your own directory profile.
-  Award notifications.


How Does this Work for You?

Vendor receives Award Notification.



 Manage your details online.

 Login to see BOQ's being priced by contractors matching your trade.

 Price to new contractors daily.



Open Quotes

**Open the door
to dynamic leads.**

**Build relationships with
industry buyers.**



1. Be Listed

Manage your company's details online: i.e CIBD, BEE, Description, serviceable Registrations, Trades, Contacts, etc.



4. Contactor Pricing

Prices submitted by Vendors / Suppliers are used by the Buyer / Contractor to formulate their tender pricing.



2. Open Quote

Login to view all BOQ's being priced which include your scope of work.



5. Award Notifications

Open Quote vendors receive award notifications within their industries.



3. Price Online

Vendors can respond via our online pricing platform with options to download full BOQ's, drawings and specifications, as well as upload documents to their buyers.

