



# Private Projects

Project leads that  
make a difference  
to your order book.

SUBSCRIBE



## THE SOLUTION

Private Projects is the preferred lead solution for construction companies. Various phases within the project development life cycle present opportunities for your business. Since these are not advertised openly, utilizing these leads will give your company the advantage of getting ahead and opening channels of communication with relevant key players.

Additional benefits to you include:

- Comprehensive directory of clients, professionals, contractors and suppliers.
- SMS and email follow-up reminder facility.
- Access your information
- Password protected personal notes.
- Track projects from conception to completion & manage sales leads
- Projects sourced from conception
- Comprehensive project description & contact details

## SUPPORT

You want your company to excel in a competitive industry, to help you make the most of the leads provided; these support services are included in the subscription package:

- Projects researched have the official researcher's contact details included.
- Training on best methods to utilize the service is provided.
- A proactive approach is taken to support your business, should we receive notification of an email problem from your ISP, we will contact you to try resolve the issue.
- Online support is offered via Live Help, if there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

## THE BENEFITS



Relationship building no cold calling.



Open communication channels through a wealth of professional information.



Relevant industry information from conceptual to completed stage.



Avoid information overload by customising your online profile.



Exclusive opportunities on potential projects of interest are delivered directly to your inbox daily.



Monitor projects of interest and receive updates as they evolve.



Assign projects to your sales team and manage new business using L2B tools.



Web based, so you can access it from any where at any time, no specialist software required.



# Daily Tenders

Sourcing Current  
Tenders made easy.

SUBSCRIBE



## THE SOLUTION

Get tender opportunities for your business through our extensive resource of tender notices.

Focus on specific tender categories. Utilise our time-saving Daily Advisories namely:








- Air-con & Refrigeration
- Alternate Energy
- Building
- Consulting
- Demolition & Blasting
- Electrical & Instrumentation
- Facilities Management
- Fencing
- Fleet Management
- Infrastructure
- IT & Telecom
- Materials & Supply
- Mechanical
- Plant & Machinery
- Security & Fire
- Supplier Database
- Trades.

## SUPPORT

You want your company to excel in a competitive industry, to help you make the most of the leads provided; these support services are included in the subscription package:

- Tenders researched have the official researcher's contact details included.
- Training on best methods to utilize the service is provided.
- A proactive approach is taken to support your business, should we receive notification of an email problem from your ISP, we will contact you to try resolve the issue.
- Online support is offered via Live Help, if there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.
- You needn't wade through excessive amounts of information. Each email advisory gives a brief description of the contract, site inspection date, region, CIDB rating and contract number, an expanded version of each tender notice is available via a link through to our website.

## THE BENEFITS

-  New potential tenders of interest are delivered directly to your inbox daily.
-  Relevant information specific to your industry.
-  Key tender information in your inbox: client, contract description and number, site inspection, region, CIDB grading.
-  Extensive tender sources across Southern Africa available in one solution.
-  Avoid information overload by customising your online profile.
-  Send Tenders to your team.
-  Web based, so you can access it from any where at any time, no specialist software required.



# Leads 2 Quotes

An Industry solution  
that delivers.

SUBSCRIBE



## THE SOLUTION

Leads 2 Quotes (L2Q) is an electronic price enquiry system used by buyer's to facilitate communication between Contractors, Manufacturers and Suppliers.

Leads 2 Quotes has modernized the buyer's process stimulating future growth of businesses through efficient electronic tendering.

Translate your Bills of Quantities into various electronic formats ensuring multi-platform compatibility. Select your preferred Vendors from our construction directory of over 90 000 companies and generate request quotes via email & fax for pricing.

These emails include your company branding, terms & conditions, drawings, addendums and specifications.

The Vendor can respond with their pricing, terms and conditions within a stipulated time period.

## SUPPORT

We want your company to excel and for this reason training is included when you subscribe to our service.






We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via Live Help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

Peace of mind:

Our dedicated support team will follow up on your Requests for Quotes (RfQ's) & update you accordingly on their response.

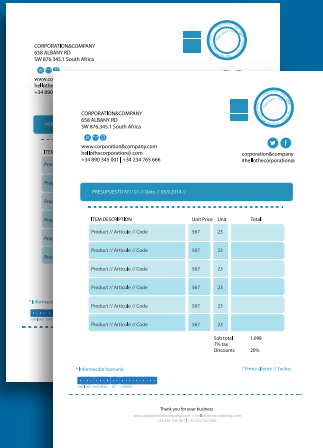
## THE BENEFITS

-  One Integrated System.
-  L2Q equips buyers with the ability to transfer Bill of Quantities into various electronic formats, for ease of use.
-  Customised trade mapping in accordance with your company's needs enables you to specify your areas of own work.
-  All pricing information can be downloaded or emailed to spreadsheet software insuring multi-platform compatibility.
-  Quick & easy access to a database of vendors / suppliers from localised businesses within the area of the tender with the added flexibility to mark them as your preferred supplier / vendor.

# Open Quotes

Why wait for business?  
Interact with leading buyers  
who are currently pricing.

SUBSCRIBE



## THE SOLUTION

Open Quotes gives you a proactive, trade-specific approach to new business prospects. Engage with active buyers who are looking for services or products within your scope of work.

Don't wait for an RFQ to be sent to you; this is a pre-emptive approach to business, gain valuable insight on active buyers within your industry, allowing you to submit pricing on relevant bill items directly to them.

Our seamless system alerts you to bills currently being priced by active buyers in your industry, allowing you to submit pricing on relevant bill items directly to them. Open Quotes update you on all award info in your industry.

Register for Open Quotes and get active business, now!

## SUPPORT

We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via live help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

## THE BENEFITS

- Valuable opportunities to engage with active buyers.
- Respond to RFQ's online and improve your ranking.
- Access to bills matching your trades and serviceable regions.
- Download BOQ and related document.
- Manage your own directory profile.
- Award notifications.

## How Does this Work for You?

Vendor receives Award Notification.



Manage your details online.

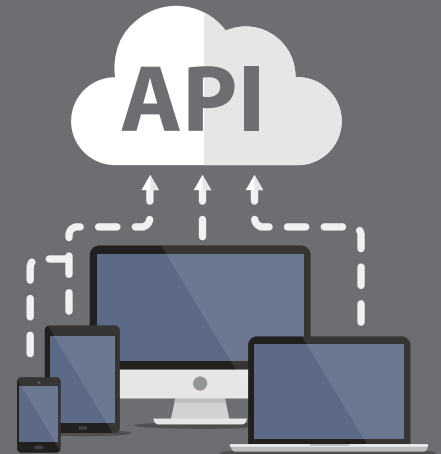
Login to see BOQ's being priced by contractors matching your trade.

Price to new contractors daily.

# L2B UNPLUGGED

Efficient delivery = Effective results.

SUBSCRIBE



## THE SOLUTION

A customised solution to effectively build your leads base with \*automated data, feeding directly from the Leads 2 Business portal into your CRM System.

Revolutionize the way you do business, L2B Unplugged will expose powerful information from legacy systems to feed into new technologies.

Resourceful Leads, Streamlined data your unique profile settings ensure you get relevant data, faster migration and improved content quality. L2B Unplugged serves our projects, tenders and awards, this pull is done daily by your CRM system, your information is fresh, relevant and contributes to your business innovation.

\*The Unplugged service from L2B is an Application Programming Interface (API), allowing for integration of our Projects, Tenders and Awards into your CRM system.

## SUPPORT

We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via live help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

## THE BENEFITS

**Efficiency**  
Supporting faster, easier content migration, improved data quality, L2B Unplugged enables leads automation which would otherwise require manual input. Efficient content updates propagating to multiple CRM channels simultaneously, means workflow operates with fewer steps, streamlining productivity.

**Automation**  
Let our leads and your CRM system work for you - Profile settings are utilized and automatically made available for your CRM channel. Ready-made for redistribution to your team.

**Customisation**  
Your CRM takes advantage of, or extends on, the functionality of existing services, giving you the advantage of tailor-made information, customising your pull to what's most beneficial to your organisation.

**Future-Ready**  
We remain future-ready, looking beyond immediate product offerings with the flexibility to anticipate and accommodate future uses.



# Advertising



Be Seen, Be heard!  
Let your adverts speak  
for you - achieve  
effective results on our  
advertising platform.

SUBSCRIBE



## THE SOLUTION

Drive home a powerful marketing message to a focussed audience. Create and maintain awareness of products and services in your business portfolio, with the peace-of-mind that you are reaching out to a directed avenue within the construction industry sector.

Repetitive branding works and we're flexible: use our advertising banner for new product launches, industry specials or to introduce your service offerings - you won't get a better targeted market!

We'll design a customized animated banner, with quarterly updates to keep them fresh and interesting. With a click-through link to your website, we'll ensure you capture the attention of your audience, getting more business leads, because that's what we do at Leads 2 Business!

## SUPPORT

We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via live help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

## THE BENEFITS

-  Measurable return on investment.
-  Focus on your sales and let your banner advert to do the marketing for you.
-  Reinforce your brand or promote your company products.
-  Repetitive Branding to a industry will get highly qualified sales leads.
-  Using banner adverts promotes increased business returns.
-  Advantageously expose your website or company name right where you want it on our website.
-  Highly qualified sales leads for your team.



# Private Projects

**Projects - know in advance who is building what, when & where.**

**Know what is happening in the industry and plan tactically to expand your business outlook.**



## 1. Conceptual

Conceptual stage is the beginning phase of the project.

- Client / Developer Details
- Feasibility Process Begins
- Securing Funding
- Request for Proposal



## 4. Awarded & Underway

The main contractor and subcontractors have been awarded and construction is underway. The main building and civil contractor details are listed under Awards.



## 2. Procedural

Procedural stage involves obtaining various approvals & authorisations.ie

- Basic Design
- Geotechnical Study
- Licensing
- EIA Process
- Property Rezoning
- Professionals



## 5. Complete

Practical completion is nearing the end or is structurally complete.



## 3. Design & Tender

Design & Tender stage involves detailed design, the tender process and bill pricing. The majority of the project professionals have been appointed at this stage. Bidding contractors' details are listed under Bidders.

- Detailed Design
- Expression of Interest
- Negotiation
- Tender
- Anchor Tenant
- Invited List



## 6. Postponed

The project is on hold for various reasons. If you are assigned to the project as a monitor, you will receive an update email when the status changes.

# Daily Tenders

**Tenders - complete with an entire research team.**

**Customised information delivered to you daily, so you can focus on growing your business.**



**1.**

## Source & Research

We source the information from:

- Newspapers
- Online Resources
- Personal Contacts
- Tenders submitted to us
- Government Gazettes



**3.**

## Customised

Customise your Profile to receive information vital to your business by selecting your relevant filters using our Advisory Wizard.



**2.**

## Sort, Capture & Upload

The information is collated, captured and uploaded to our website.



**4.**

## Research Delivered

At the close of business each day, you can rely on new Leads being delivered to your inbox. All available tenders that match your profile filter settings are sent to you in a summarised format.







# Leads 2 Quotes

**Leads 2 Quotes - wider spread quotes, more value.**

**Network with thousands of registered members on our Construction Directory.**



**1.**

**Request**

The Buyer / Contractor requests the Project creation of an electronically coded Bill via [www.L2B.co.za](http://www.L2B.co.za)



**5.**

**Follow Up**

The Leads 2 Business Control List Team follow up on responses by Vendors / Suppliers on behalf of the Buyer / Contractor.



**2.**

**E-Mail**

After acquiring the Bill of Quantities (.xls), the Buyer / Contractor emails it to Leads 2 Business along with any drawings (.pdf)



**6.**

**Response**

The Buyer/ Contractor can view the Response List as a summary online.



**3.**

**Convert. Code. Upload**

We convert the file into our database format. The Bill is coded in accordance with your Trade Profile and uploaded to the Buyers / Contractors profile.



**7.**

**Tender**

Buyer/ Contractor submits tender, based on pricing received from Vendors / Suppliers response.



**4.**

**Log in & Price**

The Buyer / Contractor then logs onto [www.L2B.co.za](http://www.L2B.co.za) & sends out Requests for Quotes (RFQ's) using our database of Vendors / Suppliers listed on our Directory.



# Open Quotes

**Open the door  
to dynamic leads.**

**Build relationships with  
industry buyers.**



## 1. Be Listed

Manage your company's details online: i.e CIBD, BEE, Description, serviceable Registrations, Trades, Contacts, etc.



## 4. Contactor Pricing

Prices submitted by Vendors / Suppliers are used by the Buyer / Contractor to formulate their tender pricing.



## 2. Open Quote

Login to view all BOQ's being priced which include your scope of work.



## 5. Award Notifications

Open Quote vendors receive award notifications within their industries.



## 3. Price Online

Vendors can respond via our online pricing platform with options to download full BOQ's, drawings and specifications, as well as upload documents to their buyers.



# L2B Unplugged

Ensuring your business future-ready  
with L2B Unplugged.  
This is Efficient Automation  
at its best!



1.

On Board!

Subscribe to L2B Unplugged and revolutionise your business prospects. This service enables data integration with key services and your CRM: Projects, Tenders and Awards



3.

Connect

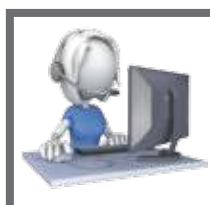
Automatic integration with your CRM - Data is pulled from our server and uploaded daily, ensuring fresh, relevant content.



2.

Breaking the mould

You are not limited with L2B Unplugged, your developer will tailor the content to what best suits your business.



4.

Easy as 1, 2, 3...

An automated data pull that needs little maintenance but gives you a great return!



# Advertising

**Drive Targeted  
Construction Leads  
To Your Website.**



## 1. Conceptualise

We'll advise you on the best position for your banner advert and which advisories perform best.



## 4. Capture . Create

All your information is gathered and uploaded with your banner into your campaign.



## 2. Sign up

Choose your advertising package that best suits your company.



## 5. Stats

You have your own username and password to access your advertising statistics.



## 3. Customised Designed

Based on your information we will design your web banner by our experts. You can choose either a static or gif animation style.



## 6. Expose Your Brand

Once all information and artwork is uploaded, your campaign will be in full flight and complete in running. Every three months you can enjoy new banner artwork designed by our in-house designer to increase exposure.





Leads2quotes



DETAILS BELOW TO BE COMPLETED BY YOUR **ACCOUNTS DEPARTMENT**

**L2B Representative's Name:** \_\_\_\_\_ **Date:** \_\_\_\_/\_\_\_\_/201\_\_

**Company Name:** \_\_\_\_\_

Company CK or CC No.:      Vat No:

How did you hear about us? (eg: Google, Telesales, WOM, Referral, Social Media, Other): \_\_\_\_\_

Accounts Contact Name &amp; Surname: \_\_\_\_\_

Accounts E-mail:

NB: PLEASE WRITE YOUR E-MAIL ADDRESS AS CLEARLY AS POSSIBLE TO AVOID A DELIVERY FAILURE

Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_

Physical Address: \_\_\_\_\_ Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Cell: \_\_\_\_\_

**Please indicate your subscription choice & complete an Advisory form for each user you require. Prices Exclude VAT**

**Notes:**

Subscription Start Date: dd / mm / 201  

Services	Monthly	Additional User(s)
<b>Tenders</b> South Africa	☐ R 1,052.63	☐ x R 385.96
<b>Tenders</b> Africa	☐ R 1,271.93	☐ x R 517.54
<b>Tenders</b> South Africa & Africa	☐ R 1,824.56	☐ x R 517.54
<b>Projects</b> (South Africa & Africa)	☐ R 2,254.39	☐ x R 982.46
<b>Leads 2 Quotes</b>	☐ R 1,859.65	☐ x R 1,298.25

## Tenders & Projects Includes 5 Monitors.

**Please complete an Open Quotes Trade Form for each user/contact.**

**Open Quotes** **Monthly**  
 Cost Per Contact ■ R 219.30 ■ Recieve RFQ's

**DEBIT ORDER ACCOUNT DETAILS:**

**To: Leads 2 Business** (abbreviated Name as Registered with the Bank: **L2B**)

**Please debit my/our account once a month on the: ☐ 15th of the month OR ☐ the last working day of the month**

**Kindly provide proof of the bank account detailed below with your subscription not older than 3 months.**

**Authority Given by/ Name of Account:**

**Bank:** ☐ FNB ☐ Standard Bank ☐ ABSA ☐ Nedbank Other: \_\_\_\_\_

<b>Account number:</b>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>	<div style="border: 1px solid black; width: 20px; height: 20px;"></div>
<b>Branch name:</b> _____											

**Branch code:**       **Account type:** ☐ Current ☐ Transmission ☐ Savings Other: \_\_\_\_\_

Monthly Debit Amount R\_\_\_\_\_ (Excl. VAT) Annual Debit Amount R\_\_\_\_\_ (Excl. VAT)

Terms &amp; Conditions, Continued Overleaf...

Initial here

**For Office Use Only:** Username: \_\_\_\_\_ Password: \_\_\_\_\_

AE: \_\_\_\_\_ UCID: \_\_\_\_\_

Pastel:	Account ID:	ACCID:
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☐ Subscribers File (xls)      ☐ FNB Bank      Registered Date:\_\_\_\_/\_\_\_\_/201\_\_\_\_ Registered Time:\_\_\_\_:\_\_\_\_

☐ Pro-Rata Days added    ☐ Saved to NAS    Phoned Date:    /    /201    Phoned Time:    :

☐ Proof of Account Supplied    ☐ E-mail AE & AC    Spoke to: \_\_\_\_\_

Please e-mail/fax this form and proof of Bank account details (not older than 3 months).  
Your subscription will be processed on receipt of e-mail/fax, complete with all relevant supporting documents.



## ACCOUNTS DEPARTMENT TO COMPLETE &amp; DETAILS AUTHORISED BY BANK ACCOUNT SIGNATORY

## A. Terms and Conditions

First debit date within fourteen (14) days' of fax date, and thereafter on the day of the month as indicated above. This signed Authority and Mandate refers to our contract dated ("the Agreement"). I/We hereby authorise you to issue and deliver payment instructions to your Banker for collection against my/our above-mentioned account at my/our above-mentioned Bank (or any other bank or branch to which I/we may transfer my/our account) on condition that the sum of such payment instructions will never exceed my/our obligations as agreed to in the Agreement and commencing on and continuing until this Authority and Mandate is terminated by me/us. The individual payment instructions so authorised to be issued must be issued and delivered as per overleaf.

In the event that the payment day falls on a Sunday, or recognised South African public holiday, the payment day will automatically be the very next ordinary business day. I/We understand that the withdrawals hereby authorised will be processed through a computerised system provided by the South African Banks. I/We also understand that details of each withdrawal will be printed on my bank statement. Such must contain a number, which must be included in the said payment instruction and if provided to me should enable me to identify the Agreement. This number must be added to this form in Section E before the issuing of any payment instruction. I/We agree to pay any bank charges relating to this debit order instruction.

The physical address provided is our domicilium citandi et executandi. I/we understand and agree that I/we will be liable for all outstanding monies which may be due to Leads 2 Business for services which I/we used. I/we also agree that I/we will be held liable for all interest, collection cost and/or any fees which may occur should the account be handed over for collection. I/We understand clearly that Leads 2 Business has the right to place a listing on Credit Bureau should I/we fail to settle the account in full. Receipt of this instruction by you shall be regarded as receipt thereof by my/our bank. Leads 2 Business does everything in its power to ensure that clients receive the most qualified leads possible, however it cannot guarantee work from leads received, therefore, payment cannot be withheld should the leads provided not result in work.

By entering into this agreement, The Client understands that the information provided is a valuable asset and the Intellectual Property of Leads 2 Business. There shall be no unauthorised disclosure, nor may the information be distributed to The Client's subsidiary companies. All documents, data, software, specifications or other materials relevant to the supply of the service must be kept under secure conditions with the appropriate security measures in place.

## B. Mandate

Initial here

I/We acknowledge that all payment instructions issued by you shall be treated by my/our above-mentioned Bank as if the instructions have been issued by me/us personally.

## C. Cancellation

Should you wish to unsubscribe we require fourteen (14) days' notice in writing prior to the next debit run. Notice to be faxed to 033 343 5882 or emailed to Accounts@L2B.co.za. I/We agree that although this Authority and Mandate may be cancelled by me/us, such cancellation will not cancel the Agreement. A maximum suspension period of three (3) months is allowed, after which the account will automatically be reactivated. Suspension requests must be received by L2B in writing. I/We shall not be entitled to any refund of amounts which you have withdrawn while this Authority was in force, if such amounts were legally owing to you.

## D. Assignment

Initial here

I/We acknowledge that this Authority may be ceded or assigned to a third party if the Agreement is also ceded or assigned to that third party, but in the absence of such assignment of the Agreement, this Authority and Mandate cannot be assigned to any third party.

## E. Agreement Reference Number

This Agreement reference number is: \_\_\_\_\_ (This will be supplied by L2B)

## Kindly Note:

1. The first debit within 14 days, will include an adjustment for the balance of the first month.
2. All subscriptions are payable in advance.
3. Rates are subject to an annual increase in March.
4. Proof of Bank Account Details provided must not be older than 3 months.

Signed at \_\_\_\_\_ on this \_\_\_\_\_ day of \_\_\_\_\_ 201\_\_

Full Name of Authorised Signatory on Bank Account: \_\_\_\_\_

ID Number:                Designation: \_\_\_\_\_

Signature (Authorised Signatory) \_\_\_\_\_

Please e-mail/fax this form and proof of Bank account details (not older than 3 months).

Your subscription will be processed on receipt of e-mail/fax, complete with all relevant supporting documents.



**L2B Representative's Name:** \_\_\_\_\_ **Date:** \_\_\_\_/\_\_\_\_/201\_\_

**Company Name:** \_\_\_\_\_

**Branch Name:** \_\_\_\_\_

**Users Full Name & Surname:** \_\_\_\_\_ **Users Birthday:** \_\_\_\_\_

**Users Email address:** \_\_\_\_\_ **Website Address:** \_\_\_\_\_

**Postal Address:** \_\_\_\_\_ **Code:** \_\_\_\_\_

**Physical Address:** \_\_\_\_\_ **Code:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_ **Cell:** \_\_\_\_\_

Tell us more about what you do: Trades/Scope of works & detail the services or products that are unique to your company.

**Company Description:** \_\_\_\_\_

**BBBEE Status:** \_\_\_\_\_ ☐ **Receive RFQ's** **CIDB Rating:** ☐ Yes or ☐ No (If Yes, state rating): \_\_\_\_\_

**Capacity:** ☐ Material ☐ Labour ☐ Material & Labour ☐ Country-wide Supplier  
☐ Consultant ☐ Main Contractor ☐ Continental Supplier

**Serviceable Regions:** \_\_\_\_\_

**Activate this user for the following Service(s):** ☐ Projects ☐ Tenders ☐ Leads 2 Quotes ☐ Open Quotes

**YOUR PROFILE SELECTIONS**

**Tender Advisory:**

☐ Africa

☐ South Africa

☐ Building & Construction News

☐ Tender Awards Advisory

☐ Receive ALL Awards regardless of filters

☐ Tender Keyword Advisory

☐ Keywords Ignore Profile filters

☐ Receive an Advisory even if there are no results

☐ Projects Advisory

☐ Project Weekly Report

☐ Project Fortnightly Report

☐ Project Monthly Report

☐ Enable Automatic Monitoring of Projects  
Based on Project Advisory Filter Settings

☐ **AFRICA REGIONS**

**(Applies to ☐ Africa Tenders & ☐ Projects)**

☐ Central Africa

☐ Eastern Africa

☐ Northern Africa

☐ Western Africa

☐ SADC

☐ **SOUTH AFRICA REGIONS**

**(Applies to ☐ Tenders & ☐ Projects)**

☐ Eastern Cape

☐ Free State

☐ Gauteng

☐ KwaZulu-Natal

☐ Limpopo

☐ Mpumalanga

☐ North West

☐ Northern Cape

☐ Western Cape

☐ **TENDER KEYWORDS**

01. \_\_\_\_\_

02. \_\_\_\_\_

03. \_\_\_\_\_

04. \_\_\_\_\_

05. \_\_\_\_\_

☐ **TENDER CATEGORIES**

☐ Air Con & Refrigeration

☐ Alternate Energy

☐ Building

☐ Consultants

☐ Demolition & Blasting

☐ Electrical & Instrument

☐ Facilities Management

☐ Fencing

☐ Fleet Management & Transportation

☐ Infrastructure

☐ IT & Telecom

☐ Materials & Supplies

☐ Mechanical

☐ Plant & Machinery

☐ Security & Fire

☐ Supplier Database

☐ Trades

☐ **INDUSTRIES**

**(Applies to ☐ Tenders & ☐ Projects)**

☐ Factory & Warehousing

☐ Healthcare

☐ Hospitality & Leisure

☐ Industrial

☐ Institutional

☐ Mining

☐ Office & Commercial

☐ Power Grid

☐ Renovations

☐ Residential

☐ Retail

☐ Road

☐ Transport Terminal

☐ Water

☐ **PROJECT CATEGORIES**

☐ Building

☐ Infrastructure

☐ **PROJECT STATUS**

☐ Conceptual

☐ Procedural

☐ Design

☐ Tender

☐ Awarded

☐ Underway

☐ Complete

☐ **PROJECT VALUE**

☐ R 0 - R 30 Million

☐ R31 - R 60 Million

☐ R61 - R100 Million

☐ R100 Million Plus

☐ **TENDER ESTIMATES**

☐ CIDB 1: R 0 - R 200,000

☐ CIDB 2: R 200,000 - R 650,000

☐ CIDB 3: R 650,000 - R 2 Million

☐ CIDB 4: R 2 Million - R 4 Million

☐ CIDB 5: R 4 Million - R 6,5 Million

☐ CIDB 6: R 6,5 Million - R 13 Million

☐ CIDB 7: R 13 Million - R 40 Million

☐ CIDB 8: R 40 Million - R 130 Million

☐ CIDB 9: R 130 Million Plus



## ACCOUNTS DEPARTMENT

**Company Name:**

How did you hear about us? (eg: Google, Telesales, WOM, Referral, Social Media, Other): \_\_\_\_\_

Accounts Contact Name &amp;

Surname:

Accounts E-mail: \_\_\_\_\_

NB: PLEASE WRITE YOUR E-MAIL ADDRESS AS CLEARLY AS POSSIBLE TO AVOID A DELIVERY FAILURE

Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_



Physical Address: Code:

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Cell: \_\_\_\_\_



**Notes:**

**Services**                      **Annually**                      **Additional User(s)**                      Subscription Start Date: dd/mm/201

**Services**                      **Annually**                      **Additional User(s)**                      Subscription Start Date: dd/mm/201

**Tenders South Africa**  R 12,631.56  x R 4,631.52

**Tenders Africa** R 15,263.16 x R 6,210.48

**Tenders South Africa & Africa**       R 21,894.72       x R 6,210.48

<b>Projects</b> (South Africa & Africa)	□ R 27,052.68	□x R 11,789.52	
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**Leads 2 Quotes** □ R 22,315.80 □ x R 15,579.00

**Tenders & Projects Include 5 Monitors.**

**Please complete an Open Quotes Trade Form for each user/contact.**

**Open Quotes**                      **Annually**                      Annual Deposit Amount R\_\_\_\_\_

Cost Per Contact ☐ R 2,631.58 ☐ Recieve RFQ's (Excl.VAT)\_\_\_\_\_

**For Tenders, Projects & Leads 2 Quotes, deposit funds to:**

**Account name:** Cedrus Internet Solutions (Pty) Ltd.

**Bank:** First National Bank

**Branch:** Boom Street, PMB, (221325)

**Account number:** 620 1825 1223

**For Open Quotes, deposit funds to:**

**Account name:** CIS Administration Trust

**Bank:** First National Bank

**Branch:** Boom Street, PMB, (221325)

**Account number:** 623 5117 0271

## Terms and Conditions

1. All subscriptions are payable in advance and proof of payment is required prior to registration.
2. Payment will be requested by an emailed invoice, up to fourteen (14) days' before due date of payment. Should payment not be made by due date, Leads 2 Business reserves the right to deactivate access to the website.
3. A maximum suspension period of three (3) months is allowed. An emailed invoice will be issued, up to fourteen (14) days' before reactivation date. Suspension requests must be received by L2B in writing.
4. All subscriptions are ongoing, should you wish to unsubscribe we require fourteen (14) days' notice in writing. Notice to be faxed to 033 343 5882 or emailed to Accounts@L2B.co.za.
5. Rates are subject to an annual increase in March.
6. The above physical address is our domicilium citandi et executandi and I/we also understand and agree that I/we will be liable for all outstanding monies which may be due to L2B for services which I/we used. I/we also agree that I/we will be held liable for all interest, collection cost and/or any fees which may occur should the account be handed over for collection. I/we understand clearly that Leads 2 Business has the right to place a listing on Credit Bureau should I/we fail to settle the account in full. L2B does everything in its power to ensure that clients receive the most qualified leads possible, however it can't guarantee work from leads received, therefore, payment cannot be withheld should the leads provided not result in work.
7. By entering into this agreement, The Client understands that the information provided is a valuable asset and the Intellectual Property of Leads 2 Business. There shall be no unauthorised disclosure, nor may the information be distributed to The Client's subsidiary companies. All documents, data, software, specifications or other materials relevant to the supply of the service must be kept under secure conditions with the appropriate security measures in place.

Initial here

Signed at \_\_\_\_\_ on this \_\_\_\_\_ day of \_\_\_\_\_ 201\_\_\_\_\_

**Full Name of Authorised Signatory : \_\_\_\_\_ Signature \_\_\_\_\_**

[illegible]

**For Office Use Only:** Username: \_\_\_\_\_ Password: \_\_\_\_\_

AE: \_\_\_\_\_ UCID: \_\_\_\_\_

Pastel:	Account ID:	ACCID:
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☐ Subscribers File (xls)      ☐ FNB Bank      Registered Date: \_\_\_\_/\_\_\_\_/201\_\_      Registered Time: \_\_\_\_:\_\_\_\_

☐ E-mail AE & AC      ☐ Saved to NAS      Phoned Date: \_\_\_\_/\_\_\_\_/201\_\_      Phoned Time: \_\_\_\_:\_\_\_\_

Spoke to:

Your subscription will be processed on receipt of e-mail/fax, complete with all relevant supporting documents.



## REQUEST CHANGES OR UPDATE THE USER DETAILS

L2B Representative's Name: \_\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/201\_\_

CURRENT USERS NAME & SURNAME: \_\_\_\_\_ & EMAIL ADDRESS: \_\_\_\_\_

REASON FOR CHANGE: \_\_\_\_\_

### DETAILS TO BE UPDATED/ CHANGED:

Company Name: \_\_\_\_\_

Branch Name: \_\_\_\_\_

New Users Full Name & Surname: \_\_\_\_\_ Users Birthday: \_\_\_\_\_

Email address: \_\_\_\_\_ Website Address: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_

Physical Address: \_\_\_\_\_ Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Cell: \_\_\_\_\_

Tell us more about what you do: Trades/Scope of works & detail the services or products that are unique to your company.

Company Description: \_\_\_\_\_

BBBEE Status: \_\_\_\_\_ ☐ Receive RFQ's CIDB Rating: ☐ Yes or ☐ No (If Yes, state rating): \_\_\_\_\_

Capacity: ☐ Material ☐ Labour ☐ Material & Labour ☐ Country-wide Supplier  
☐ Consultant ☐ Main Contractor ☐ Continental Supplier

Serviceable Regions: \_\_\_\_\_

Activate this user for the following Service(s): ☐ Projects ☐ Tenders ☐ Leads 2 Quotes ☐ Open Quotes

☐ TRANSFER EXISTING SETTINGS TO THIS USER

☐ TRANSFER VENDOR HISTORY TO THIS USER

#### YOUR PROFILE SELECTIONS

Tender Advisory:

- ☐ Africa  
☐ South Africa  
☐ Building & Construction News

- ☐ Tender Awards Advisory  
☐ Receive ALL Awards regardless of filters  
☐ Tender Keyword Advisory  
☐ Keywords Ignore Profile filters  
☐ Receive an Advisory even if there are no results

- ☐ Projects Advisory  
☐ Project Weekly Report  
☐ Project Fortnightly Report  
☐ Project Monthly Report  
☐ Enable Automatic Monitoring of Projects  
Based on Project Advisory Filter Settings

#### ☐ AFRICA REGIONS

(Applies to ☐ Africa Tenders & ☐ Projects)

- ☐ Central Africa  
☐ Eastern Africa  
☐ Northern Africa  
☐ Western Africa  
☐ SADC

#### ☐ SOUTH AFRICA REGIONS

(Applies to ☐ Tenders & ☐ Projects)

- ☐ Eastern Cape  
☐ Free State  
☐ Gauteng  
☐ KwaZulu-Natal  
☐ Limpopo  
☐ Mpumalanga  
☐ North West  
☐ Northern Cape  
☐ Western Cape

#### ☐ TENDER KEYWORDS

01. \_\_\_\_\_  
02. \_\_\_\_\_  
03. \_\_\_\_\_  
04. \_\_\_\_\_  
05. \_\_\_\_\_

#### ☐ TENDER CATEGORIES

- ☐ Air Con & Refrigeration  
☐ Alternate Energy  
☐ Building  
☐ Consultants  
☐ Demolition & Blasting  
☐ Electrical & Instrument  
☐ Facilities Management  
☐ Fencing  
☐ Fleet Management & Transportation  
☐ Infrastructure  
☐ IT & Telecom  
☐ Materials & Supplies  
☐ Mechanical  
☐ Plant & Machinery  
☐ Security & Fire  
☐ Supplier Database  
☐ Trades

#### ☐ INDUSTRIES

(Applies to ☐ Tenders & ☐ Projects)

- ☐ Factory & Warehousing  
☐ Healthcare  
☐ Hospitality & Leisure  
☐ Industrial  
☐ Institutional  
☐ Mining  
☐ Office & Commercial  
☐ Power Grid  
☐ Renovations  
☐ Residential  
☐ Retail  
☐ Road  
☐ Transport Terminal  
☐ Water

#### ☐ PROJECT CATEGORIES

- ☐ Building  
☐ Infrastructure

#### ☐ PROJECT STATUS

- ☐ Conceptual  
☐ Procedural  
☐ Design  
☐ Tender  
☐ Awarded  
☐ Underway  
☐ Complete

#### ☐ PROJECT VALUE

- ☐ R 0 - R 30 Million  
☐ R31 - R 60 Million  
☐ R61 - R100 Million  
☐ R100 Million Plus

#### ☐ TENDER ESTIMATES

- ☐ CIDB 1: R 0 - R 200,000  
☐ CIDB 2: R 200,000 - R 650,000  
☐ CIDB 3: R 650,000 - R 2 Million  
☐ CIDB 4: R 2 Million - R 4 Million  
☐ CIDB 5: R 4 Million - R 6,5 Million  
☐ CIDB 6: R 6,5 Million - R 13 Million  
☐ CIDB 7: R 13 Million - R 40 Million  
☐ CIDB 8: R 40 Million - R 130 Million  
☐ CIDB 9: R 130 Million Plus

Full Name of Authorised Signatory

Designation

Signature

Please e-mail/fax this form with your supporting documents to Reg@L2B.co.za / 033 343 5882. Rates are subject to an annual increase in March.

Please e-mail/fax this form with your supporting documents to Reg@L2B.co.za / 033 343 5882.  
Your subscription will be processed on receipt of e-mail/fax, complete with all relevant supporting documents.  
**Rates are subject to an annual increase in March.**



REQUEST CHANGES OR UPDATE **THE USER** DETAILS

**L2B Representative's Name:** \_\_\_\_\_ **Date:** \_\_\_\_/\_\_\_\_/201\_\_

**CURRENT USERS NAME & SURNAME:** \_\_\_\_\_ **& EMAIL ADDRESS:** \_\_\_\_\_

**REASON FOR CHANGE:** \_\_\_\_\_

**DETAILS TO BE UPDATED/ CHANGED:**

**Company Name:** \_\_\_\_\_

**Branch Name:** \_\_\_\_\_

**New Users Name & Surname:** \_\_\_\_\_ **Users Birthday:** \_\_\_\_\_

**Email address:** \_\_\_\_\_ **Website Address:** \_\_\_\_\_

**Postal Address:** \_\_\_\_\_ **Code:** \_\_\_\_\_

**Physical Address:** \_\_\_\_\_ **Code:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_ **Cell:** \_\_\_\_\_

Tell us more about what you do: Trades/Scope of works & detail the services or products that are unique to your company.

**Company Description:** \_\_\_\_\_

**BBBEE Status:** \_\_\_\_\_ ☐ **Receive RFQ's** **CIDB Rating:** ☐ Yes or ☐ No (If Yes, state rating): \_\_\_\_\_

**Capacity:** ☐ Material ☐ Labour ☐ Material & Labour ☐ Country-wide Supplier  
☐ Consultant ☐ Main Contractor ☐ Continental Supplier

**Serviceable Regions:** \_\_\_\_\_

☐ **TRANSFER EXISTING SETTINGS TO THIS USER**

☐ **TRANSFER VENDOR HISTORY TO THIS USER**

**TRADES**

- ☐ Access Control & Security Systems
- ☐ Access Flooring
- ☐ Acoustic & Noise Control
- ☐ Agricultural Machinery
- ☐ Agricultural Services
- ☐ Air-conditioning & Ventilation
- ☐ Alterations & Maintenance
- ☐ Anti-Corrosion & Acid Protection
- ☐ Awnings, Blinds, Canopies & Sun Control
- ☐ Bolts, Fasteners & Cast in Items
- ☐ Boreholes & Dewatering
- ☐ Builders Merchants & Hardware
- ☐ Building Contractors
- ☐ Building Signage & Hoardings and Advertising
- ☐ Building Small Works
- ☐ Carpentry Joinery & Cabinet Making
- ☐ Carpets, Floor Liners & Synthetic Surfaces
- ☐ Cathodic Protection
- ☐ Ceilings, Partitions, Bulkheads & Drywalling
- ☐ Cement
- ☐ Channelling Cast Insitu
- ☐ Chemicals and Gases
- ☐ Civil Contracting
- ☐ Cleaning and Catering
- ☐ Computer Hardware, Software & Networking
- ☐ Concrete & Asphalt Cutting
- ☐ Concrete Sub-contractors
- ☐ Concrete Supply
- ☐ Construction Chemicals
- ☐ Crushed Stone, Gravel & Sand
- ☐ Crushing & Screening
- ☐ Dam Liners
- ☐ Demolition
- ☐ Domestic Kitchen Appliances
- ☐ Door & Window Frame Pressed Metal
- ☐ Door & Window Frames Aluminium
- ☐ Door & Window Frames uPVC
- ☐ Door & Window Frames Wooden
- ☐ Doors Roller Shutter
- ☐ Drain & Pipe Cleaning

- ☐ Dynamic Compaction
- ☐ Earthworks & Excavations
- ☐ Electrical Installation
- ☐ Electrical Materials
- ☐ Electrical Reticulation
- ☐ Elevators Escalators & Lifts
- ☐ Engineering, Boilermaking & Manufacture
- ☐ Epoxy Flooring & Coatings
- ☐ Erosion Protection & Pitching
- ☐ Expansion Joint, Bridge Bearings & Concrete Repair
- ☐ External or Site Works
- ☐ External Plumbing
- ☐ Fencing - Gates, Doors & Automation
- ☐ Fencing - Palsade
- ☐ Fencing - Precast Walling & Concrete Palsade
- ☐ Fencing - Wire Fencing & Products
- ☐ Fencing & Gates - Electrical
- ☐ Fibreglass
- ☐ Fire Equipment & Services
- ☐ Fireplaces
- ☐ Fireproof Doors & Safes
- ☐ Formwork
- ☐ Fuels & Lubricants
- ☐ Gabions, Geosynthetics & Subsoil Materials
- ☐ Glazing - Double & Mirrors
- ☐ Granite & Marble
- ☐ Guardrails & Barriers
- ☐ Heavy Plant
- ☐ Hygiene Products & Services
- ☐ Industrial Catering Appliances
- ☐ Instrumentation
- ☐ Instruments
- ☐ Insulation
- ☐ Ironmongery
- ☐ Joining
- ☐ Kerbing - Extruded and Cast In situ
- ☐ Kerbing and Ancillaries - Precast
- ☐ Kitchen Cupboards & Vanities
- ☐ Laboratory
- ☐ Landscaping, Grassing and Horticulture
- ☐ Leakage and Service Detection
- ☐ Lifting Equipment
- ☐ Lighting

- ☐ Lightning Protection
- ☐ Lime
- ☐ Long-haul Transport and Logistics
- ☐ Manholes - Precast Concrete
- ☐ Manholes - Pre-manufactured Other Materials
- ☐ Marine Construction services
- ☐ Masonry Blockwork
- ☐ Masonry Brickwork
- ☐ Masonry Stonework
- ☐ Materials Handling & Dock Leveling
- ☐ Mats and Matwell frames
- ☐ Mechanical Spares and Repairs
- ☐ Medical Equipment
- ☐ Metalwork
- ☐ Mining and Mining Supplies and Processing
- ☐ Mobile Building
- ☐ Mouldings
- ☐ Office Automation
- ☐ Office Furniture & Seating
- ☐ Ornamental Precast Concrete or Cladding
- ☐ Painting
- ☐ Paper Hanging
- ☐ Paving
- ☐ Pest Control and Poisoning
- ☐ Piling - Jacking, Drilling, Grouting and Anchoring
- ☐ Piling - Slope Stabilisation and Geotechnical
- ☐ Piling and Underpinning
- ☐ Pipes and Fittings - Cast Iron, Gratings and Covers
- ☐ Pipes and Fittings - HDPE
- ☐ Pipes and Fittings - Steel
- ☐ Pipes and Fittings - uPVC & mPVC
- ☐ Pipes and Fittings Other
- ☐ Plasterwork & Screeding
- ☐ Plastic and Foam
- ☐ Plastic Sheetting and Liners
- ☐ Plumbing & Sanitary
- ☐ Power and Energy
- ☐ Prefabricated concrete flooring/roofing systems
- ☐ Pumps
- ☐ Raft Foundation

- ☐ Railway Contractors
- ☐ Rainwater Goods
- ☐ Refrigeration
- ☐ Retaining Walls and Systems
- ☐ Road Markings
- ☐ Road Signs
- ☐ Rock Breaking / Blasting
- ☐ Roofing, Thatching and Trusses
- ☐ Safety And Protective Clothing
- ☐ Sandblast & Guniting
- ☐ Scaffolding
- ☐ Shelving and Shopfitting - Aluminium
- ☐ Shelving and Shopfitting - Other
- ☐ Shorthaul Transport and Lowbeds
- ☐ Shower and Shower Doors
- ☐ Skylights
- ☐ Small Plant and Tools
- ☐ Stainless Steel Fabrication
- ☐ Steel Fabrication, Engineering and Manufacture
- ☐ Steel Handrails etc and Cast in Items
- ☐ Steel Manufacture
- ☐ Steel Reinforcing and Dowel Bars
- ☐ Street and Highmast lighting
- ☐ Structural Steelwork Erection
- ☐ Surfacing Asphalt Surfacing & Milling
- ☐ Surfacing Bitumen or Prime Supply and Distribution
- ☐ Surfacing Chipping Sealing or Slurry
- ☐ Surfacing Road Crack Sealing and Patching
- ☐ Swimming Pools
- ☐ Synthetic Sport Surfaces and Tracks
- ☐ Telecommunications
- ☐ Tiling
- ☐ Timber Supplies
- ☐ Underfloor Heating
- ☐ Valve Chambers
- ☐ Valves and Meters
- ☐ Wall Lining
- ☐ Walling
- ☐ Waste Disposal
- ☐ Water Purification
- ☐ Water Tanks and Reservoirs
- ☐ Waterproofing, Membranes and Sealing
- ☐ Weighbridge and Scales
- ☐ Wooden and Laminate Flooring

**Full Name of Authorised Signatory**

**Designation**

**Signature**

Please e-mail/fax this form with your supporting documents to Reg@L2B.co.za / 033 343 5882. Rates are subject to an annual increase in March.





**DETAILS BELOW TO BE COMPLETD FOR THE USER WHO WILL RECEIVE OUR LEADS**

**L2B Representative's Name:** \_\_\_\_\_ **Date:** \_\_\_\_/\_\_\_\_/201\_\_

**Company Name:** \_\_\_\_\_

**Branch Name:** \_\_\_\_\_

**Users Name & Surname:** \_\_\_\_\_ **Users Birthday:** \_\_\_\_\_

**Users Email address:** \_\_\_\_\_ **Website Address:** \_\_\_\_\_

**Postal Address:** \_\_\_\_\_ **Code:** \_\_\_\_\_

**Physical Address:** \_\_\_\_\_ **Code:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_ **Cell:** \_\_\_\_\_

**Tell us more about what you do: Trades/Scope of works & detail the services or products that are unique to your company.**

**Company Description:** \_\_\_\_\_

**BBBEE Status:** \_\_\_\_\_ ☐ **Receive RFQ's** **CIDB Rating:** ☐ Yes or ☐ No (If Yes, state rating): \_\_\_\_\_

**Capacity:** ☐ Material ☐ Labour ☐ Material & Labour ☐ Country-wide Supplier  
☐ Consultant ☐ Main Contractor ☐ Continental Supplier

**Serviceable Regions:** \_\_\_\_\_

☐ **TRANSFER EXISTING SETTINGS TO THIS USER**

☐ **TRANSFER VENDOR HISTORY TO THIS USER**

Activate this user to receive Requests for Quotes (RFQ) on the following Open Quotes Trades:

Please select the relevant trades:

**TRADES**

- ☐ Access Control & Security Systems
- ☐ Access Flooring
- ☐ Acoustic & Noise Control
- ☐ Agricultural Machinery
- ☐ Agricultural Services
- ☐ Air-conditioning & Ventilation
- ☐ Alterations & Maintenance
- ☐ Anti-Corrosion & Acid Protection
- ☐ Awnings, Blinds, Canopies
- ☐ Sun Control
- ☐ Bolts, Fasteners & Cast in Items
- ☐ Boreholes & Dewatering
- ☐ Builders Merchants & Hardware
- ☐ Building Contractors
- ☐ Building Signage & Hoardings and Advertising
- ☐ Building Small Works
- ☐ Carpentry Joinery & Cabinet Making
- ☐ Carpets, Floor Liners & Synthetic Surfaces
- ☐ Cathodic Protection
- ☐ Ceilings, Partitions, Bulkheads & Drywalling
- ☐ Cement
- ☐ Channelling Cast Insitu
- ☐ Chemicals and Gases
- ☐ Civil Contracting
- ☐ Cleaning and Catering
- ☐ Computer Hardware, Software & Networking
- ☐ Concrete & Asphalt Cutting
- ☐ Concrete Sub-contractors
- ☐ Concrete Supply
- ☐ Construction Chemicals
- ☐ Crushed Stone, Gravel & Sand
- ☐ Crushing & Screening
- ☐ Dam Liners
- ☐ Demolition
- ☐ Domestic Kitchen Appliances
- ☐ Door & Window Frame Pressed Metal
- ☐ Door & Window Frames Aluminium
- ☐ Door & Window Frames uPVC
- ☐ Door & Window Frames Wooden
- ☐ Doors Roller Shutter
- ☐ Drain & Pipe Cleaning

- ☐ Dynamic Compaction
- ☐ Earthworks & Excavations
- ☐ Electrical Installation
- ☐ Electrical Materials
- ☐ Electrical Reticulation
- ☐ Elevators Escalators & Lifts
- ☐ Engineering, Boilermaking & Manufacture
- ☐ Epoxy Flooring & Coatings
- ☐ Erosion Protection & Pitching
- ☐ Expansion Joint, Bridge Bearings & Concrete Repair
- ☐ External or Site Works
- ☐ External Plumbing
- ☐ Fencing - Gates, Doors & Automation
- ☐ Fencing - Palisade
- ☐ Fencing - Precast Walling & Concrete Palisade
- ☐ Fencing - Wire Fencing & Products
- ☐ Fencing & Gates - Electrical
- ☐ Fibreglass
- ☐ Fire Equipment & Services
- ☐ Fireplaces
- ☐ Fireproof Doors & Safes
- ☐ Formwork
- ☐ Fuels & Lubricants
- ☐ Gabions, Geosynthetics & Subsoil Materials
- ☐ Glazing - Double & Mirrors
- ☐ Granite & Marble
- ☐ Guardrails & Barriers
- ☐ Heavy Plant
- ☐ Hygiene Products & Services
- ☐ Industrial Catering Appliances
- ☐ Instrumentation
- ☐ Instruments
- ☐ Insulation
- ☐ Ironmongery
- ☐ Jointing
- ☐ Kerbing - Extruded and Cast In situ
- ☐ Kerbing and Ancillaries - Precast
- ☐ Kitchen Cupboards & Vanities
- ☐ Laboratory
- ☐ Landscaping, Grassing and Horticulture
- ☐ Leakage and Service Detection
- ☐ Lifting Equipment
- ☐ Lighting

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- ☐ Mechanical Spares and Repairs
- ☐ Medical Equipment
- ☐ Metalwork
- ☐ Mining and Mining Supplies and Processing
- ☐ Mobile Building
- ☐ Mouldings
- ☐ Office Automation
- ☐ Office Furniture & Seating
- ☐ Ornamental Precast Concrete or Cladding
- ☐ Painting
- ☐ Paper Hanging
- ☐ Paving
- ☐ Pest Control and Poisoning
- ☐ Piling - Jacking, Drilling, Grouting and Anchoring
- ☐ Piling - Slope Stabilisation and Geotechnical
- ☐ Piling and Underpinning
- ☐ Pipes and Fittings - Cast Iron, Gratings and Covers
- ☐ Pipes and Fittings - HDPe
- ☐ Pipes and Fittings - Steel
- ☐ Pipes and Fittings - uPVC & mPVC
- ☐ Pipes and Fittings Other
- ☐ Plasterwork & Screeding
- ☐ Plastic and Foam
- ☐ Plastic Sheeting and Liners
- ☐ Plumbing & Sanitary
- ☐ Power and Energy
- ☐ Prefabricated concrete flooring/roofing systems
- ☐ Pumps
- ☐ Raft Foundation

- ☐ Railway Contractors
- ☐ Rainwater Goods
- ☐ Refrigeration
- ☐ Retaining Walls and Systems
- ☐ Road Markings
- ☐ Road Signs
- ☐ Rock Breaking / Blasting
- ☐ Roofing, Thatching and Trusses
- ☐ Safety And Protective Clothing
- ☐ Sandblast & Gunite
- ☐ Scaffolding
- ☐ Shelving and Shopfitting - Aluminium
- ☐ Shelving and Shopfitting - Other
- ☐ Shorthaul Transport and Lowbeds
- ☐ Shower and Shower Doors
- ☐ Skylights
- ☐ Small Plant and Tools
- ☐ Stainless Steel Fabrication
- ☐ Steel Fabrication, Engineering and Manufacture
- ☐ Steel Handrails etc and Cast in Items
- ☐ Steel Manufacture
- ☐ Steel Reinforcing and Dowel Bars
- ☐ Street and Highmast lighting
- ☐ Structural Steelwork Erection
- ☐ Surfacing Asphalt Surfacing & Milling
- ☐ Surfacing Bitumen or Prime Supply and Distribution
- ☐ Surfacing Chipping Sealing or Slurry
- ☐ Surfacing Road Crack Sealing and Patching
- ☐ Swimming Pools
- ☐ Synthetic Sport Surfaces and Tracks
- ☐ Telecommunications
- ☐ Tiling
- ☐ Timber Supplies
- ☐ Underfloor Heating
- ☐ Valve Chambers
- ☐ Valves and Meters
- ☐ Wall Lining
- ☐ Walling
- ☐ Waste Disposal
- ☐ Water Purification
- ☐ Water Tanks and Reservoirs
- ☐ Waterproofing, Membranes and Sealing
- ☐ Weighbridge and Scales
- ☐ Wooden and Laminate Flooring