

AUTHORISATION

PLEASE PRINT IN BLOCK LETTERS

▶ DETAILS BELOW TO BE COMPLETED BY YOUR ACCOUNTS DEPARTMENT

For the Attention of (L2B Representative's Name): _____

Company Name: _____

Company CK or CC No.: VAT No:

How did you hear about us? (eg: Google, Telesales, etc.): _____

Accounts Contact (Full Name & Surname): _____

Accounts E-mail: _____

NB: WRITE YOUR E-MAIL ADDRESS AS CLEARLY AS POSSIBLE TO AVOID AN E-MAIL DELIVERY FAILURE

Postal Address: _____ Code: _____

Physical Address: _____ Code: _____

Telephone: _____ Fax: _____ Cell: _____

Please indicate your subscription choice: (prices are monthly & exclude VAT)
 Kindly complete an Advisory form for each user you require

Subscription Start Date: dd / mm / 20__

Notes: _____

Packages :	Monthly	Additional User(s)
Tenders South Africa	<input type="checkbox"/> R1 139.13	<input type="checkbox"/> x R 420.00
Tenders Africa	<input type="checkbox"/> R1 373.91	<input type="checkbox"/> x R 560.00
Tenders (South Africa & Africa)	<input type="checkbox"/> R1 971.30	<input type="checkbox"/> x R 560.87
Projects (South Africa & Africa)	<input type="checkbox"/> R2 432.17	<input type="checkbox"/> x R1 066.96
Leads 2 Quotes	<input type="checkbox"/> R2 016.52	<input type="checkbox"/> x R1 410.43
Open Quotes	<input type="checkbox"/> R 239.13	<input type="checkbox"/> x R 239.13

Monthly Debit Amount R _____
(excl. VAT)

DEBIT ORDER ACCOUNT DETAILS:

To: Leads 2 Business (abbreviated name as registered with the bank: L2B)

Please debit my/our account once a month on the: 15th of the month OR the last working day of the month

Authority Given by/ Name of Account: _____

Name of Bank: _____

Account number: Branch name: _____

Branch code: Account type: Current Transmission Savings Other: _____

Monthly Debit Amount R _____ (excl. VAT) OR Annual Debit Amount R _____ (excl. VAT)

Terms & Conditions, Continued Overleaf...

X Initial here

For Office Use Only: Username: _____ Password: _____

AE: _____ UCID: _____

Pastel: _____ Account ID: _____ ACCID: _____

- | | | | |
|--|---|-------------------------------------|------------------------------|
| <input type="checkbox"/> Subscribers File (xls) | <input type="checkbox"/> FNB Bank | Registered Date: _____/_____/20____ | Registered Time: _____:_____ |
| <input type="checkbox"/> ___ Pro-Rata Days added | <input type="checkbox"/> Saved to NAS | Phoned Date: _____/_____/20____ | Phoned Time: _____:_____ |
| <input type="checkbox"/> Proof of Account Supplied | <input type="checkbox"/> E-mail AE & AC | Spoke to: _____ | |

AUTHORISATION

PLEASE PRINT IN BLOCK LETTERS

▶ TO BE COMPLETED & DETAILS AUTHORISED BY YOUR BANK ACCOUNT SIGNATORY

A. Terms and Conditions

This signed Authority and Mandate refers to our contract dated ("the Agreement"). I/We hereby authorise you to issue and deliver payment instructions to your Banker for collection against my/our nominated account at my/our nominated Bank (or any other bank or branch to which I/we may transfer my/our account) on condition that the sum of such payment instructions will never exceed my/our obligations as agreed to in the Agreement and commencing on and continuing until this Authority and Mandate is terminated by me/us. The individual payment instructions so authorised to be issued must be issued and delivered as per overleaf.

In the event that the payment day falls on a Sunday, or recognised South African public holiday, the payment day will automatically be the last working day prior to the debit date. I/We understand that the withdrawals hereby authorised will be processed through a computerised system provided by the South African Banks. I/We also understand that details of each withdrawal will be printed on my bank statement. Such must contain a number, which must be included in the said payment instruction and if provided to me should enable me to identify the Agreement. This number must be added to this form in Section E before the issuing of any payment instruction. I/We agree to pay any bank charges relating to this debit order instruction.

The physical address provided is our domicillium citandi et executandi. I/We understand and agree that I/we will be liable for all outstanding monies which may be due to Leads 2 Business for services which I/we used. I/We also agree that I/we will be held liable for all interest, collection cost and/or any fees which may occur should the account be handed over for collection. I/We understand clearly that Leads 2 Business has the right to place a listing on Credit Bureau should I/we fail to settle the account in full. Receipt of this instruction by you shall be regarded as receipt thereof by my/our bank. Leads 2 Business does everything in its power to ensure that clients receive the most qualified leads possible, however it cannot guarantee work from leads received, therefore, payment cannot be withheld should the leads provided not result in work.

 Initial here

B. Mandate

I/We acknowledge that all payment instructions issued by you shall be treated by my/our nominated Bank as if the instructions have been issued by me/us personally.

C. Cancellation

Should you wish to unsubscribe, we require fourteen (14) days notice prior to the next debit run. I/We agree that cancellations made directly through our bank alone will not suffice as a cancellation of this agreement. Written notice of cancellation is required and must be faxed through to 033 343 5882 or emailed to Accounts@L2B.co.za. A maximum suspension period of three (3) months is allowed, with an automatic suspension activation after which, the account will be de-activated. Suspension requests must be received by L2B in writing. I/We shall not be entitled to any refunds of amounts which you have withdrawn while this authority was in force if such amounts were legally owing to you.

 Initial here

D. Assignment

I/We acknowledge that this Authority may be ceded or assigned to a third party if the Agreement is also ceded or assigned to that third party, but in the absence of such assignment of the Agreement, this Authority and Mandate cannot be assigned to any third party.

E. Agreement Reference Number

This Agreement's reference number is: _____(This will be supplied by L2B)

Kindly Note:

1. The first debit will include an adjustment for the balance of the first month.
2. All subscriptions are payable in advance.
3. Rates are subject to an annual increase in March.
4. All information supplied by Leads 2 Business is subject to copyright and shall not be reproduced, copied, disclosed, provided or resold in either its original form or in any remixed form to any person other than the user.
5. By using our website you are consenting to our use of cookies and our terms and conditions in accordance with our privacy policy: <https://www.l2b.co.za/Privacy-Policy>

Name & Surname of Authorised Signatory on Bank Account: _____

ID Number: Designation: _____

E-mail Address: _____ Signature: 

Signed at _____ on this _____ day of _____/20____

▶ DETAILS BELOW TO BE COMPLETED BY YOUR ACCOUNTS DEPARTMENT

For the Attention of (L2B Representative's Name): _____

Company Name: _____

Company CK or CC No.: VAT No:

How did you hear about us? (eg: Google, Telesales, etc.): _____

Accounts Contact (Full Name & Surname): _____

Accounts E-mail: _____

NB: WRITE YOUR E-MAIL ADDRESS AS CLEARLY AS POSSIBLE TO AVOID AN E-MAIL DELIVERY FAILURE

Postal Address: _____ Code: _____

Physical Address: _____ Code: _____

Telephone: _____ Fax: _____ Cell: _____

Please indicate your subscription choice: (prices are annual & exclude VAT)
 Kindly complete an Advisory form for each user you require.

Subscription Start Date: dd / mm / 20__

Packages:	Annually	Additional User(s)	Notes:
Tenders South Africa	<input type="checkbox"/> R13 669.57	<input type="checkbox"/> x R 5 040.00	_____
Tenders Africa	<input type="checkbox"/> R16 486.96	<input type="checkbox"/> x R 6 720.00	_____
Tenders (South Africa & Africa)	<input type="checkbox"/> R23 655.65	<input type="checkbox"/> x R 6 730.44	_____
Projects (South Africa & Africa)	<input type="checkbox"/> R29 186.09	<input type="checkbox"/> x R12 803.52	Annual Deposit Amount R _____
Leads 2 Quotes	<input type="checkbox"/> R24 198.26	<input type="checkbox"/> x R16 925.16	(excl. VAT)
Open Quotes	<input type="checkbox"/> R 2 869.57	<input type="checkbox"/> x R 2 869.57	

KINDLY DEPOSIT FUNDS AND REMIT PROOF OF PAYMENT TO: FAX: +27(0) 33 343 5882 E-mail: Accounts@L2B.co.za

For Tenders, Projects & Leads 2 Quotes, deposit funds to:
 Account name: Cedrus Internet Solutions (Pty) Ltd.
 Bank: First National Bank
 Branch: Boom Street, PMB, (221325)
 Account number: 620 1825 1223

For Open Quotes, deposit funds to:
 Account name: CIS Administration Trust
 Bank: First National Bank
 Branch: Boom Street, PMB, (221325)
 Account number: 623 5117 0271

Terms and Conditions

- All subscriptions are payable in advance and proof of payment is required prior to registration.
- Payment will be requested by an emailed invoice, up to fourteen (14) days before due date of payment. Should payment not be made by due date, Leads 2 Business reserves the right to deactivate access to the website.
- A maximum suspension period of three (3) months is allowed, after which the account will automatically be reactivated. An emailed invoice will be issued, up to fourteen (14) days before reactivation date. Suspension requests must be received by L2B in writing.
- All subscriptions are ongoing, should you wish to unsubscribe we require fourteen (14) days notice in writing. Notice to be faxed to 033 343 5882 or emailed to Accounts@L2B.co.za.
- Rates are subject to an annual increase in March.
- The above physical address is our domicilium citandi et executandi and I/we also understand and agree that I/we will be liable for all outstanding monies which may be due to Leads 2 Business for services which I/we used. I/we also agree that I/we will be held liable for all interest, collection cost and/or any fees which may occur should the account be handed over for collection. I/we understand clearly that Leads 2 Business has the right to place a listing on Credit Bureau should I/we fail to settle the account in full. Leads 2 Business does everything in its power to ensure that clients receive the most qualified leads possible, however it cannot guarantee work from leads received, therefore, payment cannot be withheld should the leads provided not result in work.
- All information supplied by Leads 2 Business is subject to copyright and shall not be reproduced, copied, disclosed, provided or resold in either its original form or in any remixed form to any person other than the user.
- By using our website you are consenting to our use of cookies and our terms and conditions in accordance with our privacy policy: <https://www.l2b.co.za/Privacy-Policy>

X Initial here

Full Name & Surname of Authorised Signatory : _____

ID Number: Designation: _____

E-mail Address: _____ Signature: **X**

Signed at _____ on this _____ day of _____ 20____

For Office Use Only: Username: _____ Password: _____
 AE: _____ UCID: _____
 Pastel: _____ Account ID: _____ ACCID: _____

Subscribers File (xls) FNB Bank Registered Date: ____/____/20____ Registered Time: ____:____:____
 E-mail AE & AC Saved to NAS Phoned Date: ____/____/20____ Phoned Time: ____:____:____
 Spoke to: _____

Your subscription will be processed on receipt of e-mail/fax, with all relevant forms completed, signed and initialled.

▶ DETAILS BELOW TO BE COMPLETED FOR THE USER WHO WILL RECEIVE OUR LEADS

For the Attention of (L2B Representative's Name): _____ Date: dd/mm/20 _____
 Company Name: _____ Branch Name: _____
 User's Full Name & Surname: _____
 User's E-mail Address: _____ User's Birthday: _____
 Website Address: _____
 Postal Address: _____ Code: _____
 Physical Address: _____ Code: _____
 Telephone: _____ Fax: _____ Cell: _____
 BBBEE Status: _____ BBBEE Class: _____ CIDB Ratings/Class: _____ PE:
 CSD: CSD No. _____ Capacity: Material Labour Material & Labour
 Consultant Contractor Country-wide Supplier Continental Supplier Receive RFQs Register Vendor
 Serviceable Regions: _____
 Company Description: Give details of your Trades/Scope of works & detail the services/products that are unique to your company) _____

Activate this user for the following Service(s): Projects Tenders Leads 2 Quotes Open Quotes

YOUR PROFILE SELECTIONS

Tender Advisory:

- Africa
 South Africa
 Building & Construction News

- Tender Awards Advisory
 Receive ALL Awards regardless of filters
 Tender Keyword Advisory
 Keywords Ignore Profile filters
 Receive re-advertised/ re-tendered Tenders
 Receive an Advisory even if there are no results

- Projects Advisory
 Project Weekly Report
 Project Fortnightly Report
 Project Monthly Report
 Enable Automatic Monitoring of Projects based on Project Advisory Filter Settings

REGIONS:

SOUTH AFRICA
 (Applies to Tenders & Projects)

- Eastern Cape
 Free State
 Gauteng
 KwaZulu-Natal
 Limpopo
 Mpumalanga
 North West
 Northern Cape
 Western Cape

AFRICA
 (Applies to Africa Tenders & Projects)

- Angola
 Botswana
 DRC
 Ethiopia
 Eswatini (Swaziland)
 Ghana
 Kenya
 Lesotho
 Malawi
 Mauritius
 Mozambique
 Namibia
 Nigeria
 Tanzania
 Uganda
 Zambia
 Zimbabwe

TENDER CATEGORIES

- Air Con & Refrigeration
 Alternate Energy
 Building
 Consultants
 Demolition & Blasting
 Electrical & Instrument
 Facilities Management
 Fencing
 Fleet Management & Transportation
 Infrastructure
 IT & Telecom
 Materials & Supplies
 Mechanical
 Plant & Machinery
 Security & Fire
 Supplier Database
 Trades

TENDER VALUES

- CIDB 1: R 0 - R 500 000
 CIDB 2: R 500 000 - R 1 Million
 CIDB 3: R 1 Million - R 3 Million
 CIDB 4: R 3 Million - R 6 Million
 CIDB 5: R 6 Million - R 10 Million
 CIDB 6: R 10 Million - R 20 Million
 CIDB 7: R 20 Million - R 60 Million
 CIDB 8: R 60 Million - R 200 Million
 CIDB 9: R 200 Million Plus

TENDER KEYWORDS

01. _____
 02. _____
 03. _____
 04. _____
 05. _____

PROJECT CATEGORIES

- Building
 Infrastructure

PROJECT STATUS

- Conceptual
 Procedural
 Design
 Tender
 Awarded
 Underway
 Complete

PROJECT VALUE

- R 0 - R 30 Million
 R31 - R 60 Million
 R61 - R100 Million
 R100 Million Plus

INDUSTRIES

(Applies to Tenders & Projects)

- Factory & Warehousing
 Healthcare
 Hospitality & Leisure
 Industrial
 Institutional
 Mining
 Office & Commercial
 Power Grid
 Renovations
 Residential
 Retail
 Road
 Transport Terminal
 Water

SELECTIONS

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▶ DETAILS BELOW TO BE COMPLETED FOR THE USER WHO WILL RECEIVE OUR LEADS

For the Attention of (L2B Representative's Name): _____ Date: dd/mm/20 _____

Company Name: _____ Branch Name: _____

User's Full Name & Surname: _____

User's E-mail Address: _____ User's Birthday: _____

Website Address: _____

Postal Address: _____ Code: _____

Physical Address: _____ Code: _____

Telephone: _____ Fax: _____ Cell: _____

BBBEE Status: _____ BBBEE Class: _____ CIDB Ratings/Class: _____ PE:

CSD: CSD No. _____ Capacity: Material Labour Material & Labour

Consultant Contractor Country-wide Supplier Continental Supplier

Serviceable Regions: _____

Company Description: Give details of your Trades/Scope of works & detail the services/products that are unique to your company) _____

Activate this User to receive the Request for Quotes (RFQ) on the following Trades:

AVAILABLE TRADES:

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> Aerial Survey & Mapping | <input type="checkbox"/> Elevators Escalators & Lifts | <input type="checkbox"/> Masonry Brickwork | <input type="checkbox"/> Scaffolding |
| <input type="checkbox"/> Access Control & Security Systems | <input type="checkbox"/> Engineering, Boilermaking & Manufacture | <input type="checkbox"/> Masonry Stonework | <input type="checkbox"/> Shelving & Shopfitting - Aluminium |
| <input type="checkbox"/> Access Flooring | <input type="checkbox"/> Epoxy Flooring & Coatings | <input type="checkbox"/> Materials Handling & Dock Levelling | <input type="checkbox"/> Shelving & Shopfitting - Other |
| <input type="checkbox"/> Acoustic & Noise Control | <input type="checkbox"/> Erosion Protection & Pitching | <input type="checkbox"/> Mats & Matwell frames | <input type="checkbox"/> Shorthaul Transport & Lowbeds |
| <input type="checkbox"/> Agricultural Machinery | <input type="checkbox"/> Expansion Joint, Bridge Bearings & Concrete Repair | <input type="checkbox"/> Mechanical Spares & Repairs | <input type="checkbox"/> Shower & Shower Doors |
| <input type="checkbox"/> Agricultural Services | <input type="checkbox"/> External or Site Works | <input type="checkbox"/> Medical Equipment | <input type="checkbox"/> Skylights |
| <input type="checkbox"/> Air-conditioning & Ventilation | <input type="checkbox"/> External Plumbing | <input type="checkbox"/> Metalwork | <input type="checkbox"/> Small Plant & Tools |
| <input type="checkbox"/> Alterations & Maintenance | <input type="checkbox"/> Fencing - Gates, Doors & Automation | <input type="checkbox"/> Mining, Mining Supplies & Processing | <input type="checkbox"/> Stainless Steel Fabrication |
| <input type="checkbox"/> Anti-Corrosion & Acid Protection | <input type="checkbox"/> Fencing - Pallsade | <input type="checkbox"/> Mobile Office & Toilets | <input type="checkbox"/> Steel Fabrication, Engineering & Manufacture |
| <input type="checkbox"/> Awnings, Blinds, Canopies & Sun Control | <input type="checkbox"/> Fencing - Precast Walling & Concrete Pallsade | <input type="checkbox"/> Mouldings | <input type="checkbox"/> Steel Handrails etc & Cast in Items |
| <input type="checkbox"/> Bolts, Fasteners & Cast in Items | <input type="checkbox"/> Fencing - Wire Fencing & Products | <input type="checkbox"/> Office Automation | <input type="checkbox"/> Steel Manufacture |
| <input type="checkbox"/> Boreholes & Dewatering | <input type="checkbox"/> Fencing & Gates - Electrical | <input type="checkbox"/> Office Furniture & Seating | <input type="checkbox"/> Steel Reinforcing & Dowel Bars |
| <input type="checkbox"/> Builders Merchants & Hardware | <input type="checkbox"/> Fibreglass | <input type="checkbox"/> Ornamental Precast Concrete or Cladding | <input type="checkbox"/> Street & Highmast lighting |
| <input type="checkbox"/> Building Contractors | <input type="checkbox"/> Fire Equipment & Services | <input type="checkbox"/> Painting | <input type="checkbox"/> Structural Steelwork Erection |
| <input type="checkbox"/> Building Management Systems (BMS) | <input type="checkbox"/> Fireplaces | <input type="checkbox"/> Paper Hanging | <input type="checkbox"/> Surfacing Asphalt Surfacing & Milling |
| <input type="checkbox"/> Building Signage, Hoarding & Advertising | <input type="checkbox"/> Fireproof Doors & Safes | <input type="checkbox"/> Paving | <input type="checkbox"/> Surfacing Bitumen or Prime Supply & Distribution |
| <input type="checkbox"/> Building Small Works | <input type="checkbox"/> Fleet Management & Maintenance | <input type="checkbox"/> Pest Control & Poisoning | <input type="checkbox"/> Surfacing Chipping Sealing or Slurry |
| <input type="checkbox"/> Carpentry Joinery & Cabinet Making | <input type="checkbox"/> Formwork | <input type="checkbox"/> Piling - Jacking, Drilling, Grouting & Anchoring | <input type="checkbox"/> Surfacing Road Crack Sealing & Patching |
| <input type="checkbox"/> Carpets, Floor Liners & Synthetic Surfaces | <input type="checkbox"/> Fuels & Lubricants | <input type="checkbox"/> Piling - Slope Stabilisation & Geotechnical | <input type="checkbox"/> Swimming Pools |
| <input type="checkbox"/> Cathodic Protection | <input type="checkbox"/> Gabions, Geosynthetics & Subsoil Materials | <input type="checkbox"/> Piling - Underpinning | <input type="checkbox"/> Synthetic Sport Surfaces & Tracks |
| <input type="checkbox"/> Ceilings, Partitions, Bulkheads & Drywalling | <input type="checkbox"/> Glazing & Mirrors | <input type="checkbox"/> Pipes & Fittings - Cast Iron, Gratings & Covers | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Cement | <input type="checkbox"/> Granite & Marble | <input type="checkbox"/> Pipes & Fittings - HDPE | <input type="checkbox"/> Tiling |
| <input type="checkbox"/> Channelling Cast Insitu | <input type="checkbox"/> Guardrails & Barriers | <input type="checkbox"/> Pipes & Fittings - Steel | <input type="checkbox"/> Timber Supplies |
| <input type="checkbox"/> Chemicals and Gases | <input type="checkbox"/> Heavy Plant | <input type="checkbox"/> Pipes & Fittings - uPVC & mPVC | <input type="checkbox"/> Underfloor Heating |
| <input type="checkbox"/> Civil Contracting | <input type="checkbox"/> Hygiene Products & Services | <input type="checkbox"/> Pipes & Fittings Other | <input type="checkbox"/> Valve Chambers |
| <input type="checkbox"/> Cleaning & Catering | <input type="checkbox"/> Industrial Catering Appliances | <input type="checkbox"/> Plasterwork & Screeding | <input type="checkbox"/> Valves & Meters |
| <input type="checkbox"/> Computer Hardware, Software & Networking | <input type="checkbox"/> Instrumentation | <input type="checkbox"/> Plastic & Foam | <input type="checkbox"/> Wall Lining |
| <input type="checkbox"/> Concrete & Asphalt Cutting | <input type="checkbox"/> Instruments | <input type="checkbox"/> Plastic Sheetting & Liners | <input type="checkbox"/> Walling |
| <input type="checkbox"/> Concrete Sub-contractors | <input type="checkbox"/> Insulation | <input type="checkbox"/> Plumbing & Sanitary | <input type="checkbox"/> Waste Disposal |
| <input type="checkbox"/> Concrete Supply & Placing | <input type="checkbox"/> Ironmongery | <input type="checkbox"/> Power & Energy | <input type="checkbox"/> Water Purification |
| <input type="checkbox"/> Construction Chemicals | <input type="checkbox"/> Jointing | <input type="checkbox"/> Prefabricated concrete flooring/roofing systems | <input type="checkbox"/> Water Tanks & Reservoirs |
| <input type="checkbox"/> Crushed Stone, Gravel & Sand | <input type="checkbox"/> Kerbing - Extruded & Cast In situ | <input type="checkbox"/> Prefabricated Portal & Pipe Culverts | <input type="checkbox"/> Waterproofing, Membranes & Sealing |
| <input type="checkbox"/> Crushing & Screening | <input type="checkbox"/> Kerbing & Ancillaries - Precast | <input type="checkbox"/> Pre-Stressing/Post Tensioning | <input type="checkbox"/> Weighbridge & Scales |
| <input type="checkbox"/> Dam Liners | <input type="checkbox"/> Kitchen Cupboards & Vanities | <input type="checkbox"/> Pumps | <input type="checkbox"/> Wooden & Laminate Flooring |
| <input type="checkbox"/> Dayworks Rates | <input type="checkbox"/> Laboratory | <input type="checkbox"/> Raft Foundation | |
| <input type="checkbox"/> Demolition | <input type="checkbox"/> Landscaping, Grassing & Horticulture | <input type="checkbox"/> Railway Contractors | |
| <input type="checkbox"/> Domestic Kitchen Appliances | <input type="checkbox"/> Leakage & Service Detection | <input type="checkbox"/> Rainwater Goods | |
| <input type="checkbox"/> Door & Window Frame Pressed Metal | <input type="checkbox"/> Lifting Equipment | <input type="checkbox"/> Refrigeration | |
| <input type="checkbox"/> Door & Window Frames Aluminium | <input type="checkbox"/> Lighting | <input type="checkbox"/> Retaining Walls & Systems | |
| <input type="checkbox"/> Door & Window Frames uPVC | <input type="checkbox"/> Lightning Protection | <input type="checkbox"/> Rock Breaking/Blasting | |
| <input type="checkbox"/> Door & Window Frames Wooden | <input type="checkbox"/> Lime | <input type="checkbox"/> Road Markings | |
| <input type="checkbox"/> Doors Roller Shutter | <input type="checkbox"/> Long haul Transport & Logistics | <input type="checkbox"/> Road Signs | |
| <input type="checkbox"/> Drain & Pipe Cleaning | <input type="checkbox"/> Manholes - Precast Concrete | <input type="checkbox"/> Roofing & Trusses | |
| <input type="checkbox"/> Dynamic Compaction | <input type="checkbox"/> Manholes - Premanufactured Other Materials | <input type="checkbox"/> Safety & Protective Clothing | |
| <input type="checkbox"/> Earthworks & Excavations | <input type="checkbox"/> Marine Construction services | <input type="checkbox"/> Sandblast & Gunite | |
| <input type="checkbox"/> Electrical Installation | <input type="checkbox"/> Masonry Blockwork | | |
| <input type="checkbox"/> Electrical Materials | | | |
| <input type="checkbox"/> Electrical Reticulation | | | |

By using our website you are consenting to our use of cookies and our terms and conditions in accordance with our privacy policy: <https://www.l2b.co.za/Privacy-Policy>

Your subscription will be processed on receipt of e-mail/fax, with all relevant forms completed, signed and initialled.



Private Projects

Project leads that
make a difference
to your order book.

SUBSCRIBE



THE SOLUTION

Private Projects is the preferred lead solution for construction companies. Various phases within the project development life cycle present opportunities for your business. Since these are not advertised openly, utilizing these leads will give your company the advantage of getting ahead and opening channels of communication with relevant key players.

Additional benefits to you include:









- Comprehensive directory of clients, professionals, contractors and suppliers.
- SMS and email follow-up reminder facility.
- Access your information
- Password protected personal notes.
- Track projects from conception to completion & manage sales leads
- Projects sourced from conception
- Comprehensive project description & contact details

SUPPORT

You want your company to excel in a competitive industry, to help you make the most of the leads provided; these support services are included in the subscription package:

- Projects researched have the official researcher's contact details included.
- Training on best methods to utilize the service is provided.
- A proactive approach is taken to support your business, should we receive notification of an email problem from your ISP, we will contact you to try resolve the issue.
- Online support is offered via Live Help, if there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

THE BENEFITS

-  Relationship building no cold calling.
-  Open communication channels through a wealth of professional information.
-  Relevant industry information from conceptual to completed stage.
-  Avoid information overload by customising your online profile.
-  Exclusive opportunities on potential projects of interest are delivered directly to your inbox daily.
-  Monitor projects of interest and receive updates as they evolve.
-  Assign projects to your sales team and manage new business using L2B tools.
-  Web based, so you can access it from any where at any time, no specialist software required.



Private Projects

Projects - know in advance who is building what, when & where.

Know what is happening in the industry and plan tactically to expand your business outlook.



1. Conceptual

Conceptual stage is the beginning phase of the project.

- Client / Developer Details
- Feasibility Process Begins
- Securing Funding
- Request for Proposal



4. Awarded & Underway

The main contractor and subcontractors have been awarded and construction is underway. The main building and civil contractor details are listed under Awards.



2. Procedural

Procedural stage involves obtaining various approvals & authorisations.

- Basic Design
- Geotechnical Study
- Licensing
- EIA Process
- Property Rezoning
- Professionals



5. Complete

Practical completion is nearing the end or is structurally complete.



3. Design & Tender

Design & Tender stage involves detailed design, the tender process and bill pricing. The majority of the project professionals have been appointed at this stage. Bidding contractors' details are listed under Bidders.

- Detailed Design
- Expression of Interest
- Negotiation
- Tender
- Anchor Tenant
- Invited List



6. Postponed

The project is on hold for various reasons. If you are assigned to the project as a monitor, you will receive an update email when the status changes.



Daily Tenders

Sourcing Current
Tenders made easy.

SUBSCRIBE



THE SOLUTION

Get tender opportunities for your business through our extensive resource of tender notices.

Focus on specific tender categories. Utilise our time-saving Daily Advisories namely:

- Air-con & Refrigeration
- Alternate Energy
- Building
- Consulting
- Demolition & Blasting
- Electrical & Instrumentation
- Facilities Management
- Fencing
- Fleet Management
- Infrastructure
- IT & Telecom
- Materials & Supply
- Mechanical
- Plant & Machinery
- Security & Fire
- Supplier Database
- Trades.

SUPPORT

You want your company to excel in a competitive industry, to help you make the most of the leads provided; these support services are included in the subscription package:

- Tenders researched have the official researcher's contact details included.
- Training on best methods to utilize the service is provided.
- A proactive approach is taken to support your business, should we receive notification of an email problem from your ISP, we will contact you to try resolve the issue.
- Online support is offered via Live Help, if there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.
- You needn't wade through excessive amounts of information. Each email advisory gives a brief description of the contract, site inspection date, region, CIDB rating and contract number, an expanded version of each tender notice is available via a link through to our website.

THE BENEFITS

- New potential tenders of interest are delivered directly to your inbox daily.
- Relevant information specific to your industry.
- Key tender information in your inbox: client, contract description and number, site inspection, region, CIDB grading.
- Extensive tender sources across Southern Africa available in one solution.
- Avoid information overload by customising your online profile.
- Send Tenders to your team.
- Web based, so you can access it from any where at any time, no specialist software required.

Daily Tenders

Tenders - complete with an entire research team.

Customised information delivered to you daily, so you can focus on growing your business.



1. Source & Research

We source the information from:

- Newspapers
- Online Resources
- Personal Contacts
- Tenders submitted to us
- Government Gazettes



3. Customised

Customise your Profile to receive information vital to your business by selecting your relevant filters using our Advisory Wizard.



2. Sort, Capture & Upload

The information is collated, captured and uploaded to our website.



4. Research Delivered

At the close of business each day, you can rely on new Leads being delivered to your inbox. All available tenders that match your profile filter settings are sent to you in a summarised format.





Leads 2 Quotes

An Industry solution
that delivers.



SUBSCRIBE



THE SOLUTION

Leads 2 Quotes (L2Q) is an electronic price enquiry system used by buyer's to facilitate communication between Contractors, Manufacturers and Suppliers.

Leads 2 Quotes has modernized the buyer's process stimulating future growth of businesses through efficient electronic tendering.

Translate your Bills of Quantities into various electronic formats ensuring multi-platform compatibility. Select your preferred Vendors from our construction directory of over 90 000 companies and generate request quotes via email & fax for pricing.

These emails include your company branding, terms & conditions, drawings, addendums and specifications.

The Vendor can respond with their pricing, terms and conditions within a stipulated time period.

SUPPORT

We want your company to excel and for this reason training is included when you subscribe to our service.






We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via Live Help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

Peace of mind:

Our dedicated support team will follow up on your Requests for Quotes (RfQ's) & update you accordingly on their response.

THE BENEFITS

-  One Integrated System.
-  L2Q equips buyers with the ability to transfer Bill of Quantities into various electronic formats, for ease of use.
-  Customised trade mapping in accordance with your company's needs enables you to specify your areas of own work.
-  All pricing information can be downloaded or emailed to spreadsheet software insuring multi-platform compatibility.
-  Quick & easy access to a database of vendors / suppliers from localised businesses within the area of the tender with the added flexibility to mark them as your preferred supplier / vendor.



Leads 2 Quotes

Leads 2 Quotes - wider spread quotes, more value.

Network with thousands of registered members on our Construction Directory.



1. Request

The Buyer / Contractor requests the Project creation of an electronically coded Bill via www.L2B.co.za



5. Follow Up

The Leads 2 Business Control List Team follow up on responses by Vendors / Suppliers on behalf of the Buyer / Contractor.



2. E-Mail

After acquiring the Bill of Quantities (.xls), the Buyer / Contractor emails it to Leads 2 Business along with any drawings (.pdf)



6. Response

The Buyer/ Contractor can view the Response List as a summary online.



3. Convert. Code. Upload

We convert the file into our database format. The Bill is coded in accordance with your Trade Profile and uploaded to the Buyers / Contractors profile.



7. Tender

Buyer/ Contractor submits tender, based on pricing received from Vendors / Suppliers response.



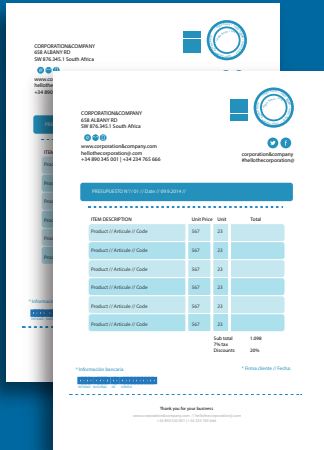
4. Log in & Price

The Buyer / Contractor then logs onto www.L2B.co.za & sends out Requests for Quotes (RFQ's) using our database of Vendors / Suppliers listed on our Directory.





Open Quotes



Why wait for business?
Interact with leading buyers
who are currently pricing.



SUBSCRIBE

THE SOLUTION

Open Quotes gives you a proactive, trade-specific approach to new business prospects. Engage with active buyers who are looking for services or products within your scope of work.

Don't wait for an RFQ to be sent to you; this is a pre-emptive approach to business, gain valuable insight on active buyers within your industry, allowing you to submit pricing on relevant bill items directly to them.

Our seamless system alerts you to bills currently being priced by active buyers in your industry, allowing you to submit pricing on relevant bill items directly to them. Open Quotes update you on all award info in your industry.







Register for Open Quotes and get active business, now!

SUPPORT

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THE BENEFITS


-  Valuable opportunities to engage with active buyers.
-  Respond to RFQ's online and improve your ranking.
-  Access to bills matching your trades and serviceable regions.
-  Download BOQ and related document.
-  Manage your own directory profile.
-  Award notifications.


How Does this Work for You?

Vendor receives Award Notification.



 Manage your details online.

 Login to see BOQ's being priced by contractors matching your trade.

 Price to new contractors daily.



Open Quotes

**Open the door
to dynamic leads.**

**Build relationships with
industry buyers.**



1. Be Listed

Manage your company's details online: i.e CIBD, BEE, Description, serviceable Registrations, Trades, Contacts, etc.



4. Contactor Pricing

Prices submitted by Vendors / Suppliers are used by the Buyer / Contractor to formulate their tender pricing.



2. Open Quote

Login to view all BOQ's being priced which include your scope of work.



5. Award Notifications

Open Quote vendors receive award notifications within their industries.



3. Price Online

Vendors can respond via our online pricing platform with options to download full BOQ's, drawings and specifications, as well as upload documents to their buyers.



Advertising



Be Seen, Be heard!
Let your adverts speak
for you - achieve
effective results on our
advertising platform.

SUBSCRIBE



THE SOLUTION

Drive home a powerful marketing message to a focussed audience. Create and maintain awareness of products and services in your business portfolio, with the peace-of-mind that you are reaching out to a directed avenue within the construction industry sector.

Repetitive branding works and we're flexible: use our advertising banner for new product launches, industry specials or to introduce your service offerings - you won't get a better targeted market!

We'll design a customized animated banner, with quarterly updates to keep them fresh and interesting. With a click-through link to your website, we'll ensure you capture the attention of your audience, getting more business leads, because that's what we do at Leads 2 Business!

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THE BENEFITS

- Measurable return on investment.
- Focus on your sales and let your banner advert to do the marketing for you.
- Reinforce your brand or promote your company products.
- Repetitive Branding to a industry will get highly qualified sales leads.
- Using banner adverts promotes increased business returns.
- Advantageously expose your website or company name right where you want it on our website.
- Highly qualified sales leads for your team.

Advertising

Drive Targeted
Construction Leads
To Your Website.



1. Conceptualise

We'll advise you on the best position for your banner advert and which advisories perform best.



4. Capture . Create

All your information is gathered and uploaded with your banner into your campaign.



2. Sign up

Choose your advertising package that best suits your company.



5. Stats

You have your own username and password to access your advertising statistics.



3. Customised Designed

Based on your information we will design your web banner by our experts. You can choose either a static or gif animation style.



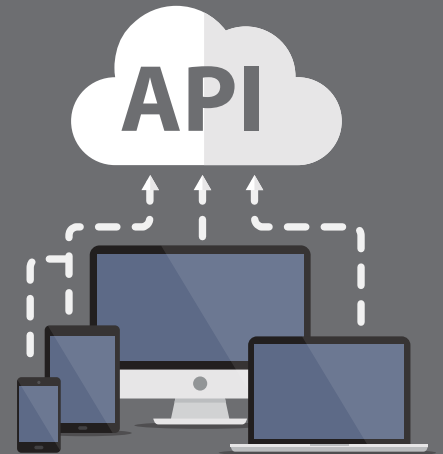
6. Expose Your Brand

Once all information and artwork is uploaded, your campaign will be in full flight and complete in running. Every three months you can enjoy new banner artwork designed by our in-house designer to increase exposure.

L2B UNPLUGGED

Efficient delivery = Effective results.

SUBSCRIBE



THE SOLUTION

A customised solution to effectively build your leads base with *automated data, feeding directly from the Leads 2 Business portal into your CRM System.

Revolutionize the way you do business, L2B Unplugged will expose powerful information from legacy systems to feed into new technologies.

Resourceful Leads, Streamlined data your unique profile settings ensure you get relevant data, faster migration and improved content quality. L2B Unplugged serves our projects, tenders and awards, this pull is done daily by your CRM system, your information is fresh, relevant and contributes to your business innovation.

*The Unplugged service from L2B is an Application Programming Interface (API), allowing for integration of our Projects, Tenders and Awards into your CRM system.

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THE BENEFITS

Efficiency
Supporting faster, easier content migration, improved data quality, L2B Unplugged enables leads automation which would otherwise require manual input. Efficient content updates propagating to multiple CRM channels simultaneously, means workflow operates with fewer steps, streamlining productivity.

Automation
Let our leads and your CRM system work for you - Profile settings are utilized and automatically made available for your CRM channel. Ready-made for redistribution to your team.

Customisation
Your CRM takes advantage of, or extends on, the functionality of existing services, giving you the advantage of tailor-made information, customising your pull to what's most beneficial to your organisation.

Future-Ready
We remain future-ready, looking beyond immediate product offerings with the flexibility to anticipate and accommodate future uses.

L2B Unplugged

Ensuring your business future-ready
with L2B Unplugged.
This is Efficient Automation
at its best!



1. **On Board!**
Subscribe to L2B Unplugged and revolutionise your business prospects. This service enables data integration with key services and your CRM: Projects, Tenders and Awards



3. **Connect**
Automatic integration with your CRM - Data is pulled from our server and uploaded daily, ensuring fresh, relevant content.



2. **Breaking the mould**
You are not limited with L2B Unplugged, your developer will tailor the content to what best suits your business.



4. **Easy as 1, 2, 3...**
An automated data pull that needs little maintenance but gives you a great return!

