

**AUTHORISATION**

PLEASE PRINT IN BLOCK LETTERS

**▶ DETAILS BELOW TO BE COMPLETED BY YOUR ACCOUNTS DEPARTMENT**

For the Attention of (L2B Representative's Name): \_\_\_\_\_

Company Name: \_\_\_\_\_

Company CK or CC No.: \_\_\_\_\_ VAT No: - \_\_\_\_\_

How did you hear about us? (eg: Google, Telesales, etc.): \_\_\_\_\_

Accounts Contact (Full Name & Surname): \_\_\_\_\_

Accounts E-mail: \_\_\_\_\_

NB: WRITE YOUR E-MAIL ADDRESS AS CLEARLY AS POSSIBLE TO AVOID AN E-MAIL DELIVERY FAILURE

Physical Address: \_\_\_\_\_ Code: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Cell: \_\_\_\_\_

Please indicate your subscription choice: (prices are monthly & exclude VAT)  
 Kindly complete an Advisory form for each user you require

**Subscription Start Date: dd / mm / 20** \_\_\_\_\_

Packages :	Monthly	Additional User(s)
Tenders South Africa	<input type="checkbox"/> R1 495.65	<input type="checkbox"/> x R 547.83
Tenders Africa	<input type="checkbox"/> R1 808.70	<input type="checkbox"/> x R 730.43
Tenders (South Africa & Africa)	<input type="checkbox"/> R2 582.61	<input type="checkbox"/> x R 739.13
Projects (South Africa & Africa)	<input type="checkbox"/> R3 200,00	<input type="checkbox"/> x R1 408.70
Leads 2 Quotes	<input type="checkbox"/> R2 634.78	<input type="checkbox"/> x R1 843.48
Open Quotes	<input type="checkbox"/> R 321.74	<input type="checkbox"/> x R 321.74

Notes: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Monthly Debit Amount R \_\_\_\_\_  
**(excl. VAT)**

**DEBIT ORDER ACCOUNT DETAILS:**

To: Leads 2 Business (abbreviated name as registered with the bank: L2B)

Please debit my/our account once a month on the:  15th of the month OR  the last working day of the month

Account Name: \_\_\_\_\_

Name of Bank: \_\_\_\_\_

Account number:                      Branch name: \_\_\_\_\_

Branch code:       Account type:  Current  Transmission  Savings Other: \_\_\_\_\_

Monthly Debit Amount R \_\_\_\_\_ **(excl. VAT)**

**X** Initial here

Terms & Conditions, Continued Overleaf...

For Office Use Only: Username: \_\_\_\_\_ Password: \_\_\_\_\_

AE: \_\_\_\_\_ UCID: \_\_\_\_\_

Pastel: \_\_\_\_\_ Account ID: \_\_\_\_\_ ACCID: \_\_\_\_\_

Subscribers File (xls)  FNB Bank Registered Date: \_\_\_\_/\_\_\_\_/20\_\_\_\_ Registered Time: \_\_\_\_:\_\_\_\_

Pro-Rata Days added  Saved to NAS Phoned Date: \_\_\_\_/\_\_\_\_/20\_\_\_\_ Phoned Time: \_\_\_\_:\_\_\_\_

Proof of Account Supplied  E-mail AE & AC Spoke to: \_\_\_\_\_

**AUTHORISATION**

PLEASE PRINT IN BLOCK LETTERS

**▶ TO BE COMPLETED & DETAILS AUTHORISED BY YOUR BANK ACCOUNT SIGNATORY**

**A. Terms and Conditions**

This signed Authority and Mandate refers to our contract dated ("the Agreement"). I/We hereby authorise you to issue and deliver payment instructions to your Banker for collection against my/our nominated account at my/our nominated Bank (or any other bank or branch to which I/we may transfer my/our account) on condition that the sum of such payment instructions will never exceed my/our obligations as agreed to in the Agreement and commencing on and continuing until this Authority and Mandate is terminated by me/us. The individual payment instructions so authorised to be issued must be issued and delivered as per overleaf.

In the event that the payment day falls on a Sunday, or recognised South African public holiday, the payment day will automatically be the last working day prior to the debit date. I/We understand that the withdrawals hereby authorised will be processed through a computerised system provided by the South African Banks. I/We also understand that details of each withdrawal will be printed on my bank statement. Such must contain a number, which must be included in the said payment instruction and if provided to me should enable me to identify the Agreement. This number must be added to this form in Section E before the issuing of any payment instruction. I/We agree to pay any bank charges relating to this debit order instruction.

The physical address provided is our domicillium citandi et executandi. I/We understand and agree that I/we will be liable for all outstanding monies which may be due to Leads 2 Business for services which I/we used. I/We also agree that I/we will be held liable for all interest, collection cost and/or any fees which may occur should the account be handed over for collection. I/We understand clearly that Leads 2 Business has the right to place a listing on Credit Bureau should I/we fail to settle the account in full. Receipt of this instruction by you shall be regarded as receipt thereof by my/our bank. Leads 2 Business does everything in its power to ensure that clients receive the most qualified leads possible, however it cannot guarantee work from leads received, therefore, payment cannot be withheld should the leads provided not result in work.

**X** Initial here

**B. Mandate**

I/We acknowledge that all payment instructions issued by you shall be treated by my/our nominated Bank as if the instructions have been issued by me/us personally.

**C. Cancellation**

**Should you wish to unsubscribe, we require fourteen (14) days notice prior to the next debit run.** I/We agree that cancellations made directly through our bank alone will not suffice as a cancellation of this agreement. Written notice of cancellation is required and must be emailed to **Accounts@L2B.co.za**. A maximum suspension period of three (3) months is allowed, after which, the account will be de-activated. Suspension requests must be received by L2B in writing. I/We shall not be entitled to any refunds of amounts which you have withdrawn while this authority was in force if such amounts were legally owing to you.

**X** Initial here

**D. Assignment**

I/We acknowledge that this Authority may be ceded or assigned to a third party if the Agreement is also ceded or assigned to that third party, but in the absence of such assignment of the Agreement, this Authority and Mandate cannot be assigned to any third party.

**E. Agreement Reference Number**

This Agreement's reference number is: \_\_\_\_\_ (This will be supplied by L2B)

**Kindly Note:**

1. The first debit will include an adjustment for the balance of the first month.
2. All subscriptions are payable in advance.
3. Rates are subject to an annual increase in March.
4. All information supplied by Leads 2 Business is subject to copyright and shall not be reproduced, copied, disclosed, provided or resold in either its original form or in any remixed form to any person other than the user.
5. By using our website you are consenting to our use of cookies and our terms and conditions in accordance with our privacy policy: <https://www.l2b.co.za/Privacy-Policy>

Name & Surname of Authorised Signatory on Bank Account: \_\_\_\_\_

ID Number:                      Designation: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Signature: **X** \_\_\_\_\_

Signed at \_\_\_\_\_ on this \_\_\_\_\_ day of \_\_\_\_\_ /20\_\_\_\_

**▶ DETAILS BELOW TO BE COMPLETED BY YOUR ACCOUNTS DEPARTMENT**

For the Attention of (L2B Representative's Name): \_\_\_\_\_

Company Name: \_\_\_\_\_

Company CK or CC No.: \_\_\_\_\_ VAT No: \_\_\_\_\_

How did you hear about us? (eg: Google, Telesales, etc.): \_\_\_\_\_

Accounts Contact (Full Name & Surname): \_\_\_\_\_

Accounts E-mail: \_\_\_\_\_

NB: WRITE YOUR E-MAIL ADDRESS AS CLEARLY AS POSSIBLE TO AVOID AN E-MAIL DELIVERY FAILURE

Physical Address: \_\_\_\_\_ Code: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Cell: \_\_\_\_\_

Please indicate your subscription choice: (prices are annual & exclude VAT)  
 Kindly complete an Advisory form for each user you require.

Subscription Start Date: dd / mmm/20 \_\_\_\_\_

Packages:	Annually	Additional User(s)
Tenders South Africa	<input type="checkbox"/> R17 947.83	<input type="checkbox"/> x R 6 573.91
Tenders Africa	<input type="checkbox"/> R21 704.35	<input type="checkbox"/> x R 8 765.22
Tenders (South Africa & Africa)	<input type="checkbox"/> R30 991.30	<input type="checkbox"/> x R 8 869.57
Projects (South Africa & Africa)	<input type="checkbox"/> R38 400.00	<input type="checkbox"/> x R16 904.35
Leads 2 Quotes	<input type="checkbox"/> R31 617.39	<input type="checkbox"/> x R22 121.74
Open Quotes	<input type="checkbox"/> R 3 860.87	<input type="checkbox"/> x R 3 860.87

Notes: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Annual Deposit Amount R \_\_\_\_\_  
**(excl. VAT)**

KINDLY DEPOSIT FUNDS AND REMIT PROOF OF PAYMENT TO: E-mail: Accounts@L2B.co.za

**For Tenders, Projects & Leads 2 Quotes, deposit funds to:**

Account name: Cedrus Internet Solutions (Pty) Ltd.  
 Bank: First National Bank  
 Branch: Boom Street, PMB, (221325)  
 Account number: 620 1825 1223

**For Open Quotes, deposit funds to:**

Account name: CIS Administration Trust  
 Bank: First National Bank  
 Branch: Boom Street, PMB, (221325)  
 Account number: 623 5117 0271

**Terms and Conditions**

- All subscriptions are payable in advance and proof of payment is required prior to registration.
- Payment will be requested by an emailed invoice, up to fourteen (14) days before due date of payment. Should payment not be made by due date, Leads 2 Business reserves the right to deactivate access to the website.
- A maximum suspension period of three (3) months is allowed, after which the account will automatically be deactivated. For reactivation an Invoice can be emailed upon request. Suspension requests must be received by L2B in writing.
- All subscriptions are ongoing, should you wish to unsubscribe we require fourteen (14) days notice in writing. Notice to be emailed to Accounts@L2B.co.za.
- Rates are subject to an annual increase in March.
- The above physical address is our domicillium citandi et executandi and I/we also understand and agree that I/we will be liable for all outstanding monies which may be due to Leads 2 Business for services which I/we used. I/we also agree that I/we will be held liable for all interest, collection cost and/or any fees which may occur should the account be handed over for collection. I/we understand clearly that Leads 2 Business has the right to place a listing on Credit Bureau should I/we fail to settle the account in full. Leads 2 Business does everything in its power to ensure that clients receive the most qualified leads possible, however it cannot guarantee work from leads received, therefore, payment cannot be withheld should the leads provided not result in work.
- All information supplied by Leads 2 Business is subject to copyright and shall not be reproduced, copied, disclosed, provided or resold in either its original form or in any remixed form to any person other than the user.
- By using our website you are consenting to our use of cookies and our terms and conditions in accordance with our privacy policy: <https://www.l2b.co.za/Privacy-Policy>

**X** Initial here

Full Name & Surname of Authorised Signatory : \_\_\_\_\_

ID Number:                 Designation: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Signature: **X**

Signed at \_\_\_\_\_ on this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_

For Office Use Only: Username: _____		Password: _____	
AE: _____		UCID: _____	
Pastel: _____		Account ID: _____	
ACCID: _____		Registered Date: ____/____/20____	
Registered Time: ____:____		Phoned Date: ____/____/20____	
Phoned Time: ____:____		Spoke to: _____	
<input type="checkbox"/> Subscribers File (xls)	<input type="checkbox"/> FNB Bank		
<input type="checkbox"/> E-mail AE & AC	<input type="checkbox"/> Saved to NAS		

Your subscription will be processed on receipt of e-mail, with all relevant forms completed, signed and initialled.

**▶ DETAILS BELOW TO BE COMPLETED FOR THE USER WHO WILL RECEIVE OUR LEADS**

For the Attention of (L2B Representative's Name): \_\_\_\_\_ Date: dd/mm/20

Company Name: \_\_\_\_\_ Branch Name: \_\_\_\_\_

User's Full Name & Surname: \_\_\_\_\_

User's E-mail Address: \_\_\_\_\_ User's Birthday: \_\_\_\_\_

Website Address: \_\_\_\_\_

Physical Address: \_\_\_\_\_ Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Cell: \_\_\_\_\_

BBBEE Status: \_\_\_\_\_ BBBEE Class: \_\_\_\_\_ CIDB Ratings/Class: \_\_\_\_\_ PE:

CSD:  CSD No. \_\_\_\_\_ Capacity:  Material  Labour  Material & Labour  
 Consultant  Contractor  Country-wide Supplier  Continental Supplier  Receive RFQs  Register Vendor

Serviceable Regions: \_\_\_\_\_

Company Description: Give details of your Trades/Scope of works & detail the services/products that are unique to your company) \_\_\_\_\_

Activate this user for the following Service(s):  Projects  Tenders  Leads 2 Quotes  Open Quotes

### YOUR PROFILE SELECTIONS

#### Tender Advisory:

- Africa
- South Africa
- Building & Construction News

- Tender Awards Advisory
- Receive ALL Awards regardless of filters
- Tender Keyword Advisory
- Keywords Ignore Profile filters
- Receive re-advertised/ re-tendered Tenders
- Receive an Advisory even if there are no results

- Projects Advisory
- Project Weekly Report
- Project Fortnightly Report
- Project Monthly Report
- Enable Automatic Monitoring of Projects based on Project Advisory Filter Settings

### REGIONS:

**SOUTH AFRICA**  
(Applies to  Tenders &  Projects)

- Eastern Cape
- Free State
- Gauteng
- KwaZulu-Natal
- Limpopo
- Mpumalanga
- North West
- Northern Cape
- Western Cape

**AFRICA**  
(Applies to  Africa Tenders &  Projects)

- Angola
- Botswana
- DRC
- Ethiopia
- Eswatini (Swaziland)
- Ghana
- Kenya
- Lesotho
- Malawi
- Mauritius
- Mozambique
- Namibia
- Nigeria
- Tanzania
- Uganda
- Zambia
- Zimbabwe

### TENDER CATEGORIES

- Air Con & Refrigeration
- Alternate Energy
- Building
- Consultants
- Demolition & Blasting
- Electrical & Instrument
- Facilities Management
- Fencing
- Fleet Management & Transportation
- Infrastructure
- IT & Telecom
- Materials & Supplies
- Mechanical
- Plant & Machinery
- Security & Fire
- Supplier Database
- Trades

### TENDER VALUES

- CIDB 1: R 0 - R 500 000
- CIDB 2: R 500 000 - R 1 Million
- CIDB 3: R 1 Million - R 3 Million
- CIDB 4: R 3 Million - R 6 Million
- CIDB 5: R 6 Million - R 10 Million
- CIDB 6: R 10 Million - R 20 Million
- CIDB 7: R 20 Million - R 60 Million
- CIDB 8: R 60 Million - R 200 Million
- CIDB 9: R 200 Million Plus

### TENDER KEYWORDS

01. \_\_\_\_\_
02. \_\_\_\_\_
03. \_\_\_\_\_
04. \_\_\_\_\_
05. \_\_\_\_\_

### PROJECT CATEGORIES

- Building
- Infrastructure

### PROJECT STATUS

- Conceptual
- Procedural
- Design
- Tender
- Awarded
- Underway
- Complete

### PROJECT VALUE

- R 0 - R 30 Million
- R 31 - R 60 Million
- R 61 - R 100 Million
- R 100 Million Plus

### INDUSTRIES

(Applies to  Tenders &  Projects)

- Factory & Warehousing
- Healthcare
- Hospitality & Leisure
- Industrial
- Institutional
- Mining
- Municipal
- Office & Commercial
- Power Grid
- Renovations
- Residential
- Retail
- Road
- Transport Terminal
- Water

**SELECTIONS**

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**▶ DETAILS BELOW TO BE COMPLETED FOR THE USER WHO WILL RECEIVE OUR LEADS**

For the Attention of (L2B Representative's Name): \_\_\_\_\_ Date: dd/mm/20 \_\_\_\_\_

Company Name: \_\_\_\_\_ Branch Name: \_\_\_\_\_

**Current User's** Full Name & Surname: \_\_\_\_\_

**Current User's** E-Mail Address: \_\_\_\_\_

Reason for change: \_\_\_\_\_

**New User's** Full Name & Surname: \_\_\_\_\_

**New User's** E-mail Address: \_\_\_\_\_ User's Birthday: \_\_\_\_\_

Physical Address: \_\_\_\_\_ Code: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Cell: \_\_\_\_\_

BBBEE Status: \_\_\_\_\_ BBBEE Class: \_\_\_\_\_ CIDB Ratings/Class: \_\_\_\_\_ PE:

CSD:  CSD No. \_\_\_\_\_ Capacity:  Material  Labour  Material & Labour  
 Consultant  Contractor  Country-wide Supplier  Continental Supplier  Register Vendor  Receives RFQs

Serviceable Regions: \_\_\_\_\_

Company Description: Give details of your Trades/Scope of works & detail the services/products that are unique to your company) \_\_\_\_\_

Activate this user for the following Service(s):  Projects  Tenders  L2Q  Open Quotes

Transfer Existing Settings  Transfer Vendor History

**YOUR PROFILE SELECTIONS**

**Tender Advisory:**

- Africa
- South Africa
- Building & Construction News

- Tender Awards Advisory
- Receive ALL Awards regardless of filters
- Tender Keyword Advisory
- Keywords Ignore Profile filters
- Receive re-advertised/ re-tendered Tenders
- Receive an Advisory even if there are no results

- Projects Advisory
- Project Weekly Report
- Project Fortnightly Report
- Project Monthly Report
- Enable Automatic Monitoring of Projects based on Project Advisory Filter Settings

**REGIONS:**

- SOUTH AFRICA**  
(Applies to  Tenders &  Projects)
- Eastern Cape
- Free State
- Gauteng
- KwaZulu-Natal
- Limpopo
- Mpumalanga
- North West
- Northern Cape
- Western Cape
- AFRICA**  
(Applies to  Africa Tenders &  Projects)
- Angola
- Botswana
- DRC
- Ethiopia
- Eswatini (Swaziland)
- Ghana
- Kenya
- Lesotho
- Malawi
- Mauritius
- Mozambique
- Namibia
- Nigeria
- Tanzania
- Uganda
- Zambia
- Zimbabwe

**TENDER CATEGORIES**

- Air Con & Refrigeration
- Alternate Energy
- Building
- Consultants
- Demolition & Blasting
- Electrical & Instrument
- Facilities Management
- Fencing
- Fleet Management & Transportation
- Infrastructure
- IT & Telecom
- Materials & Supplies
- Mechanical
- Plant & Machinery
- Security & Fire
- Supplier Database
- Trades

**TENDER VALUES**

- CIDB 1: R 0 - R 500 000
- CIDB 2: R 500 000 - R 1 Million
- CIDB 3: R 1 Million - R 3 Million
- CIDB 4: R 3 Million - R 6 Million
- CIDB 5: R 6 Million - R 10 Million
- CIDB 6: R 10 Million - R 20 Million
- CIDB 7: R 20 Million - R 60 Million
- CIDB 8: R 60 Million - R 200 Million
- CIDB 9: R 200 Million Plus

**TENDER KEYWORDS**

- 01. \_\_\_\_\_
- 02. \_\_\_\_\_
- 03. \_\_\_\_\_
- 04. \_\_\_\_\_
- 05. \_\_\_\_\_

**PROJECT CATEGORIES**

- Building
- Infrastructure

**PROJECT STATUS**

- Conceptual
- Procedural
- Design
- Tender
- Awarded
- Underway
- Complete

**PROJECT VALUE**

- R 0 - R 30 Million
- R31 - R 60 Million
- R61 - R100 Million
- R100 Million Plus

**INDUSTRIES**

- (Applies to  Tenders &  Projects)
- Factory & Warehousing
  - Healthcare
  - Hospitality & Leisure
  - Industrial
  - Institutional
  - Mining
  - Municipal
  - Office & Commercial
  - Power Grid
  - Renovations
  - Residential
  - Retail
  - Road
  - Transport Terminal
  - Water

Full Name of Authorised Signatory

Designation



Signature

By using our website you are consenting to our use of cookies and our terms and conditions in accordance with our privacy policy: <https://www.l2b.co.za/Privacy-Policy>

Your subscription will be processed on receipt of e-mail, with all relevant forms completed, signed and initialled.

**▶ REQUEST A BILL CONVERSION OR PRICE PER BILL**

For the Attention of (L2B Representative's Name): \_\_\_\_\_ Date: dd/mm/20 \_\_\_\_\_

Company Name: \_\_\_\_\_ Branch Name: \_\_\_\_\_

User's Full Name & Surname: \_\_\_\_\_

E-mail address: \_\_\_\_\_

Use contact details as per current information on L2B System or:

Physical Address: \_\_\_\_\_ Code: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_

Website Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Cell: \_\_\_\_\_

BBBEE Status: \_\_\_\_\_ BBBEE Class: \_\_\_\_\_ CIDB Ratings/Class: \_\_\_\_\_ PE:

CSD:  CSD No. \_\_\_\_\_ Capacity:  Material  Labour  Material & Labour

Consultant  Contractor  Country-wide Supplier  Continental Supplier

Serviceable Regions: \_\_\_\_\_

Company Description: Give details of your Trades/Scope of works & detail the services/products that are unique to your company) \_\_\_\_\_

**BILL DETAILS:**

Cost per Conversion:  R 713.04 (**excl. VAT**)

KINDLY DEPOSIT FUNDS AND REMIT PROOF OF PAYMENT TO: E-mail: Accounts@L2B.co.za

**Banking Details:**

Account name: Cedrus Internet Solutions (Pty) Ltd.

Bank: First National Bank

Branch: Boom Street, PMB, (221325)

Account number: 620 1825 1223

Name of Bill to Convert: \_\_\_\_\_

Contract Number: \_\_\_\_\_

Additional Comments: \_\_\_\_\_

Full Name & Surname of Authorised Signatory on Bank Account: \_\_\_\_\_

ID Number:                      Designation: \_\_\_\_\_

Signature: **X** \_\_\_\_\_

**SELECTIONS**

PLEASE PRINT IN BLOCK LETTERS

**▶ DETAILS BELOW TO BE COMPLETED FOR THE USER WHO WILL RECEIVE OUR LEADS**

For the Attention of (L2B Representative's Name): \_\_\_\_\_ Date: dd/mm/20 \_\_\_\_\_  
 Company Name: \_\_\_\_\_ Branch Name: \_\_\_\_\_  
 User's Full Name & Surname: \_\_\_\_\_  
 User's E-mail Address: \_\_\_\_\_ User's Birthday: \_\_\_\_\_  
 Website Address: \_\_\_\_\_  
 Physical Address: \_\_\_\_\_ Code: \_\_\_\_\_  
 Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Cell: \_\_\_\_\_

BBBEE Status: \_\_\_\_\_ BBBEE Class: \_\_\_\_\_ CIDB Ratings/Class: \_\_\_\_\_ PE:   
 CSD:  CSD No. \_\_\_\_\_ Capacity:  Material  Labour  Material & Labour  
 Consultant  Contractor  Country-wide Supplier  Continental Supplier  
 Serviceable Regions: \_\_\_\_\_

Company Description: Give details of your Trades/Scope of works & detail the services/products that are unique to your company) \_\_\_\_\_

**Activate this User to receive the Request for Quotes (RFQ) on the following Trades:**

**AVAILABLE TRADES:**

- |   |   |  |   |
|---|---|--|---|
| <input type="checkbox"/> Access Control & Security Systems          | <input type="checkbox"/> Elevators Escalators & Lifts                       | <input type="checkbox"/> Marine Construction services                    | <input type="checkbox"/> Scaffolding                                      |
| <input type="checkbox"/> Access Flooring                            | <input type="checkbox"/> Engineering, Boilermaking & Manufacture            | <input type="checkbox"/> Masonry Blockwork                               | <input type="checkbox"/> Shelving & Shopfitting - Aluminium               |
| <input type="checkbox"/> Acoustic & Noise Control                   | <input type="checkbox"/> Epoxy Flooring & Coatings                          | <input type="checkbox"/> Masonry Brickwork                               | <input type="checkbox"/> Shelving & Shopfitting - Other                   |
| <input type="checkbox"/> Agricultural Machinery                     | <input type="checkbox"/> Erosion Protection & Pitching                      | <input type="checkbox"/> Masonry Stonework                               | <input type="checkbox"/> Shorthaul Transport & Lowbeds                    |
| <input type="checkbox"/> Agricultural Services                      | <input type="checkbox"/> Expansion Joint, Bridge Bearings & Concrete Repair | <input type="checkbox"/> Materials Handling & Dock Levelling             | <input type="checkbox"/> Shower & Shower Doors                            |
| <input type="checkbox"/> Air-conditioning & Ventilation             | <input type="checkbox"/> External or Site Works                             | <input type="checkbox"/> Mats & Matwell frames                           | <input type="checkbox"/> Skylights  |
| <input type="checkbox"/> Alterations & Maintenance                  | <input type="checkbox"/> External Plumbing                                  | <input type="checkbox"/> Mechanical Spares & Repairs                     | <input type="checkbox"/> Small Plant & Tools                              |
| <input type="checkbox"/> Anti-Corrosion & Acid Protection           | <input type="checkbox"/> Fencing - Gates, Doors & Automation                | <input type="checkbox"/> Medical Equipment                               | <input type="checkbox"/> Specialist Suppliers/Contractors                 |
| <input type="checkbox"/> Awnings, Blinds, Canopies & Sun Control    | <input type="checkbox"/> Fencing - Palisade                                 | <input type="checkbox"/> Metalwork                                       | <input type="checkbox"/> Stainless Steel Fabrication                      |
| <input type="checkbox"/> Blasting Rock                              | <input type="checkbox"/> Fencing - Precast Walling & Concrete Palisade      | <input type="checkbox"/> Mining, Mining Supplies & Processing            | <input type="checkbox"/> Steel Fabrication, Engineering & Manufacture     |
| <input type="checkbox"/> Bolts, Fasteners & Cast in Items           | <input type="checkbox"/> Fencing - Wire Fencing & Products                  | <input type="checkbox"/> Mobile Office & Toilets                         | <input type="checkbox"/> Steel Handrails etc & Cast in Items              |
| <input type="checkbox"/> Boreholes & Dewatering                     | <input type="checkbox"/> Fencing & Gates - Electrical                       | <input type="checkbox"/> Mouldings                                       | <input type="checkbox"/> Steel Manufacture                                |
| <input type="checkbox"/> Builders Merchants & Hardware              | <input type="checkbox"/> Fibreglass   | <input type="checkbox"/> Office Automation                               | <input type="checkbox"/> Steel Reinforcing & Dowel Bars                   |
| <input type="checkbox"/> Building Contractors                       | <input type="checkbox"/> Fire Equipment & Services                          | <input type="checkbox"/> Office Furniture & Seating                      | <input type="checkbox"/> Street & Highmast lighting                       |
| <input type="checkbox"/> Building Management Systems (BMS)          | <input type="checkbox"/> Fireplaces   | <input type="checkbox"/> Ornamental Precast Concrete or Cladding         | <input type="checkbox"/> Structural Steelwork Erection                    |
| <input type="checkbox"/> Building Signage, Hoardings                | <input type="checkbox"/> Fireproof Doors & Safes                            | <input type="checkbox"/> P & G Items                                     | <input type="checkbox"/> Surfacing Asphalt Surfacing & Milling            |
| <input type="checkbox"/> Building Small Works                       | <input type="checkbox"/> Fleet Management & Maintenance                     | <input type="checkbox"/> Painting  | <input type="checkbox"/> Surfacing Bitumen or Prime Supply & Distribution |
| <input type="checkbox"/> Carpentry Joinery & Cabinet Making         | <input type="checkbox"/> Formwork   | <input type="checkbox"/> Paper Hanging                                   | <input type="checkbox"/> Surfacing Chipping Sealing or Slurry             |
| <input type="checkbox"/> Carpets, Floor Liners & Synthetic Surfaces | <input type="checkbox"/> Fuels & Lubricants                                 | <input type="checkbox"/> Paving  | <input type="checkbox"/> Surfacing Road Crack Sealing & Patching          |
| <input type="checkbox"/> Cathodic Protection                        | <input type="checkbox"/> Gabions, Geosynthetics & Subsoil Materials         | <input type="checkbox"/> Pest Control & Poisoning                        | <input type="checkbox"/> Swimming Pools                                   |
| <input type="checkbox"/> Ceilings, Partitions & Drywalling          | <input type="checkbox"/> Glazing & Mirrors                                  | <input type="checkbox"/> Piling & Underpinning                           | <input type="checkbox"/> Synthetic Sport Surfaces & Tracks                |
| <input type="checkbox"/> Cement                                     | <input type="checkbox"/> Granite & Marble                                   | <input type="checkbox"/> Pipes & Fittings - Cast Iron, Gratings & Covers | <input type="checkbox"/> Telecommunications                               |
| <input type="checkbox"/> Channelling Cast Insitu                    | <input type="checkbox"/> Guardrails & Barriers                              | <input type="checkbox"/> Pipes & Fittings - HDPE                         | <input type="checkbox"/> Tiling   |
| <input type="checkbox"/> Chemicals and Gases                        | <input type="checkbox"/> Hazardous Waste Management                         | <input type="checkbox"/> Pipes & Fittings - Steel                        | <input type="checkbox"/> Timber Supplies                                  |
| <input type="checkbox"/> Civil Contracting                          | <input type="checkbox"/> Heavy Plant  | <input type="checkbox"/> Pipes & Fittings - uPVC                         | <input type="checkbox"/> Underfloor Heating                               |
| <input type="checkbox"/> Cleaning & Catering                        | <input type="checkbox"/> Hygiene Products & Services                        | <input type="checkbox"/> Pipes & Fittings Other                          | <input type="checkbox"/> uPVC Windows and Doors                           |
| <input type="checkbox"/> Computer Hardware, Software & Networking   | <input type="checkbox"/> Industrial Catering Appliances                     | <input type="checkbox"/> Plans & Drawings                                | <input type="checkbox"/> Valve Chambers                                   |
| <input type="checkbox"/> Concrete & Asphalt Cutting                 | <input type="checkbox"/> Instrumentation                                    | <input type="checkbox"/> Plasterwork & Screeding                         | <input type="checkbox"/> Valves & Meters                                  |
| <input type="checkbox"/> Concrete Sub-contractors                   | <input type="checkbox"/> Instruments  | <input type="checkbox"/> Plastic & Foam                                  | <input type="checkbox"/> Vehicles, Purchase & Hire                        |
| <input type="checkbox"/> Concrete Supply & Placing                  | <input type="checkbox"/> Insulation   | <input type="checkbox"/> Plastic Sheetting & Liners                      | <input type="checkbox"/> Wall Lining                                      |
| <input type="checkbox"/> Construction Chemicals                     | <input type="checkbox"/> Ironmongery  | <input type="checkbox"/> Plumbing & Sanitary                             | <input type="checkbox"/> Walling  |
| <input type="checkbox"/> Crushed Stone, Gravel & Sand               | <input type="checkbox"/> Jacking  | <input type="checkbox"/> Power & Energy                                  | <input type="checkbox"/> Waste Disposal                                   |
| <input type="checkbox"/> Crushing & Screening                       | <input type="checkbox"/> Jointing   | <input type="checkbox"/> Prefabricated concrete flooring/roofing systems | <input type="checkbox"/> Water Purification                               |
| <input type="checkbox"/> Dam Liners                                 | <input type="checkbox"/> Kerbing - Extruded & Cast In situ                  | <input type="checkbox"/> Prefabricated Portal & Pipe Culverts            | <input type="checkbox"/> Water Tanks & Reservoirs                         |
| <input type="checkbox"/> Dayworks Rates                             | <input type="checkbox"/> Kerbing & Ancillaries - Precast                    | <input type="checkbox"/> Pumps   | <input type="checkbox"/> Waterproofing, Membranes & Sealing               |
| <input type="checkbox"/> Demolition                                 | <input type="checkbox"/> Kitchen Cupboards & Vanities                       | <input type="checkbox"/> Raft Foundations                                | <input type="checkbox"/> Weighbridge & Scales                             |
| <input type="checkbox"/> Domestic Kitchen Appliances                | <input type="checkbox"/> Laboratory   | <input type="checkbox"/> Railway Contractors                             | <input type="checkbox"/> Wooden & Laminate Flooring                       |
| <input type="checkbox"/> Door & Window Frame Pressed Metal          | <input type="checkbox"/> Landscaping, Grassing & Horticulture               | <input type="checkbox"/> Rainwater Goods                                 |   |
| <input type="checkbox"/> Door & Window Frames Aluminium             | <input type="checkbox"/> Leakage & Service Detection                        | <input type="checkbox"/> Refrigeration                                   |   |
| <input type="checkbox"/> Door & Window Frames Wooden                | <input type="checkbox"/> Lifting Equipment                                  | <input type="checkbox"/> Retaining Walls & Systems                       |   |
| <input type="checkbox"/> Doors Roller Shutter                       | <input type="checkbox"/> Lighting   | <input type="checkbox"/> Road Markings                                   |   |
| <input type="checkbox"/> Drain & Pipe Cleaning                      | <input type="checkbox"/> Lightning Protection                               | <input type="checkbox"/> Road Signs                                      |   |
| <input type="checkbox"/> Drilling, Grouting, Anchoring              | <input type="checkbox"/> Lime   | <input type="checkbox"/> Roofing & Trusses                               |   |
| <input type="checkbox"/> Dynamic Compaction                         | <input type="checkbox"/> Long haul Transport & Logistics                    | <input type="checkbox"/> Safety & Protective Clothing                    |   |
| <input type="checkbox"/> Earthworks & Excavations                   | <input type="checkbox"/> Manholes - Precast Concrete                        | <input type="checkbox"/> Sandblast                                       |   |
| <input type="checkbox"/> Electrical Installation                    | <input type="checkbox"/> Manholes - Premanufactured Other Materials         |  |   |
| <input type="checkbox"/> Electrical Materials                       |   |  |   |
| <input type="checkbox"/> Electrical Reticulatio                     |   |  |   |

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Your subscription will be processed on receipt of e-mail, with all relevant forms completed, signed and initialled.

**▶ REQUEST CHANGES OR UPDATE THE USER DETAILS**

For the Attention of (L2B Representative's Name): \_\_\_\_\_ Date: dd / mm / 20\_\_

Company Name: \_\_\_\_\_ Branch Name: \_\_\_\_\_

**Current User's Full Name & Surname:** \_\_\_\_\_

**Current User's E-mail Address:** \_\_\_\_\_

Reason for change: \_\_\_\_\_

**New User's Full Name & Surname:** \_\_\_\_\_

**New User's E-mail Address:** \_\_\_\_\_ User's Birthday: \_\_\_\_\_

Physical Address: \_\_\_\_\_ Code: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Cell: \_\_\_\_\_

BBBEE Status: \_\_\_\_\_ BBBEE Class: \_\_\_\_\_ CIDB Ratings/Class: \_\_\_\_\_ PE:

CSD:  CSD No. \_\_\_\_\_ Capacity:  Material  Labour  Material & Labour

Consultant  Contractor  Country-wide Supplier  Continental Supplier

Serviceable Regions: \_\_\_\_\_

Company Description: (Give details of your Trades/Scope of works & detail the services /products that are unique to your company) \_\_\_\_\_

TRANSFER EXISTING SETTINGS TO THIS USER

TRANSFER VENDOR HISTORY TO THIS USER

**AVAILABLE TRADES PAGE 1 OF 2 (Trades continued overleaf ...)**

Access Control & Security Systems

Carpets, Floor Liners & Synthetic Surfaces

Door & Window Frame - Pressed Metal

Fencing - Gates, Doors & Automation

Access Flooring

Cathodic Protection

Door & Window Frames - Aluminium

Fencing - Palisade

Acoustic & Noise Control

Ceilings, Partitions & Drywalling

Door & Window Frames - Wooden

Fencing - Precast Walling & Concrete Palisade

Agricultural Machinery

Cement

Doors Roller Shutter

Fencing - Wire Fencing & Products

Agricultural Services

Channelling Cast Insitu

Drain & Pipe Cleaning

Fencing & Gates - Electrical

Air-conditioning & Ventilation

Chemicals and Gases

Drilling, Grouting & Anchoring

Fibreglass

Alterations & Maintenance

Civil Contracting

Dynamic Compaction

Fire Equipment & Services

Anti-Corrosion & Acid Protection

Cleaning & Catering

Earthworks & Excavations

Fireplaces

Awnings, Blinds, Canopies & Sun Control

Computer Hardware, Software & Networking

Electrical Installation

Fireproof Doors & Safes

Bolts, Fasteners & Cast in Items

Concrete & Asphalt Cutting

Electrical Materials

Fleet Management & Maintenance

Boreholes & Dewatering

Concrete Sub-contractors

Electrical Reticulation

Formwork

Builders Merchants & Hardware

Concrete Supply & Placing

Elevators Escalators & Lifts

Fuels & Lubricants

Building Contractors

Construction Chemicals

Engineering, Boilermaking & Manufacture

Gabions, Geosynthetics & Subsoil Materials

Building Management Systems (BMS)

Crushed Stone, Gravel & Sand

Epoxy Flooring & Coatings

Glazing & Mirrors

Building Signage, Hoarding & Advertising

Crushing & Screening

Erosion Protection & Pitching

Granite & Marble

Building Small Works

Dam Liners

Expansion Joint, Bridge Bearings & Concrete Repair

Guardrails & Barriers

Carpentry Joinery & Cabinet Making

Dayworks Rates

External or Site Works

Hazardous Waste Management

Demolition

Domestic Kitchen Appliances

External Plumbing

**X** Initial here

 **REQUEST CHANGES OR UPDATE THE USER DETAILS**

**AVAILABLE TRADES (cont.) ... PAGE 2 OF 2**

- |   |  |  |   |
|---|--|--|---|
| <input type="checkbox"/> Heavy Plant                                | <input type="checkbox"/> Mats & Matwell frames                           | <input type="checkbox"/> Power & Energy                                  | <input type="checkbox"/> Steel Manufacture                                |
| <input type="checkbox"/> Hygiene Products & Services                | <input type="checkbox"/> Mechanical Spares & Repairs                     | <input type="checkbox"/> Prestressing/Post Tensioning                    | <input type="checkbox"/> Steel Reinforcing & Dowel Bars                   |
| <input type="checkbox"/> Industrial Catering Appliances             | <input type="checkbox"/> Medical Equipment                               | <input type="checkbox"/> Prefabricated Concrete Flooring/Roofing Systems | <input type="checkbox"/> Street & Highmast lighting                       |
| <input type="checkbox"/> Instrumentation                            | <input type="checkbox"/> Metalwork                                       | <input type="checkbox"/> Prefabricated Portal & Pipe Culverts            | <input type="checkbox"/> Structural Steelwork Erection                    |
| <input type="checkbox"/> Instruments                                | <input type="checkbox"/> Mining, Mining Supplies & Processing            | <input type="checkbox"/> Pumps   | <input type="checkbox"/> Surfacing Asphalt Surfacing & Milling            |
| <input type="checkbox"/> Insulation                                 | <input type="checkbox"/> Mobile Office & Toilets                         | <input type="checkbox"/> Raft Foundations                                | <input type="checkbox"/> Surfacing Bitumen or Prime Supply & Distribution |
| <input type="checkbox"/> Ironmongery                                | <input type="checkbox"/> Mouldings                                       | <input type="checkbox"/> Railway Contractors                             | <input type="checkbox"/> Surfacing Chipping Sealing or Slurry             |
| <input type="checkbox"/> Jacking                                    | <input type="checkbox"/> Office Automation                               | <input type="checkbox"/> Rainwater Goods                                 | <input type="checkbox"/> Surfacing Road Crack Sealing & Patching          |
| <input type="checkbox"/> Jointing                                   | <input type="checkbox"/> Office Furniture & Seating                      | <input type="checkbox"/> Refrigeration                                   | <input type="checkbox"/> Swimming Pools                                   |
| <input type="checkbox"/> Kerbing - Extruded & Cast In situ          | <input type="checkbox"/> Ornamental Precast Concrete or Cladding         | <input type="checkbox"/> Retaining Walls & Systems                       | <input type="checkbox"/> Synthetic Sport Surfaces & Tracks                |
| <input type="checkbox"/> Kerbing & Ancillaries - Precast            | <input type="checkbox"/> P & G Items                                     | <input type="checkbox"/> Road Markings                                   | <input type="checkbox"/> Telecommunications                               |
| <input type="checkbox"/> Kitchen Cupboards & Vanities               | <input type="checkbox"/> Painting  | <input type="checkbox"/> Road Signs                                      | <input type="checkbox"/> Tiling   |
| <input type="checkbox"/> Laboratory                                 | <input type="checkbox"/> Paper Hanging                                   | <input type="checkbox"/> Roofing & Trusses                               | <input type="checkbox"/> Timber Supplies                                  |
| <input type="checkbox"/> Landscaping, Grassing & Horticulture       | <input type="checkbox"/> Paving  | <input type="checkbox"/> Safety & Protective Clothing                    | <input type="checkbox"/> Underfloor Heating                               |
| <input type="checkbox"/> Leakage & Service Detection                | <input type="checkbox"/> Pest Control & Poisoning                        | <input type="checkbox"/> Sandblast & Gunite                              | <input type="checkbox"/> uPVC Windows & Doors                             |
| <input type="checkbox"/> Lifting Equipment                          | <input type="checkbox"/> Piling & Underpinning                           | <input type="checkbox"/> Scaffolding                                     | <input type="checkbox"/> Valve Chambers                                   |
| <input type="checkbox"/> Lighting                                   | <input type="checkbox"/> Pipes & Fittings - Cast Iron, Gratings & Covers | <input type="checkbox"/> Shelving & Shopfitting - Aluminium              | <input type="checkbox"/> Valves & Meters                                  |
| <input type="checkbox"/> Lightning Protection                       | <input type="checkbox"/> Pipes & Fittings - HDPE                         | <input type="checkbox"/> Shelving & Shopfitting - Other                  | <input type="checkbox"/> Vehicles Purchase & Hire                         |
| <input type="checkbox"/> Lime                                       | <input type="checkbox"/> Pipes & Fittings - Steel                        | <input type="checkbox"/> Shorthaul Transport & Lowbeds                   | <input type="checkbox"/> Wall Lining                                      |
| <input type="checkbox"/> Long haul Transport & Logistics            | <input type="checkbox"/> Pipes & Fittings - uPVC & mPVC                  | <input type="checkbox"/> Shower & Shower Doors                           | <input type="checkbox"/> Walling  |
| <input type="checkbox"/> Manholes - Precast Concrete                | <input type="checkbox"/> Pipes & Fittings, Other                         | <input type="checkbox"/> Skylights                                       | <input type="checkbox"/> Waste Disposal                                   |
| <input type="checkbox"/> Manholes - Premanufactured Other Materials | <input type="checkbox"/> Plans & Drawings                                | <input type="checkbox"/> Slope Stabilisation & Geotech                   | <input type="checkbox"/> Water Purification                               |
| <input type="checkbox"/> Marine Construction Services               | <input type="checkbox"/> Plasterwork & Screeding                         | <input type="checkbox"/> Small Plant & Tools                             | <input type="checkbox"/> Water Tanks & Reservoirs                         |
| <input type="checkbox"/> Masonry Blockwork                          | <input type="checkbox"/> Plastic & Foam                                  | <input type="checkbox"/> Specialist Suppliers/Contractors                | <input type="checkbox"/> Waterproofing, Membranes & Sealing               |
| <input type="checkbox"/> Masonry Brickwork                          | <input type="checkbox"/> Plastic Sheeting & Liners                       | <input type="checkbox"/> Stainless Steel Fabrication                     | <input type="checkbox"/> Weighbridge & Scales                             |
| <input type="checkbox"/> Masonry Stonework                          | <input type="checkbox"/> Plumbing & Sanitary                             | <input type="checkbox"/> Steel Fabrication, Engineering & Manufacture    | <input type="checkbox"/> Wooden & Laminate Flooring                       |
| <input type="checkbox"/> Materials Handling & Dock Levelling        |  | <input type="checkbox"/> Steel Handrails etc & Cast in Items             |   |

Full Name & Surname of Authorised Signatory

Designation



Signature

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# Private Projects

Project leads that  
make a difference  
to your order book.

SUBSCRIBE



## THE SOLUTION

Private Projects is the preferred lead solution for construction companies. Various phases within the project development life cycle present opportunities for your business. Since these are not advertised openly, utilizing these leads will give your company the advantage of getting ahead and opening channels of communication with relevant key players.

Additional benefits to you include:

- Comprehensive directory of clients, professionals, contractors and suppliers.
- SMS and email follow-up reminder facility.
- Access your information
- Password protected personal notes.
- Track projects from conception to completion & manage sales leads
- Projects sourced from conception
- Comprehensive project description & contact details

## SUPPORT

You want your company to excel in a competitive industry, to help you make the most of the leads provided; these support services are included in the subscription package:

- Projects researched have the official researcher's contact details included.
- Training on best methods to utilize the service is provided.
- A proactive approach is taken to support your business, should we receive notification of an email problem from your ISP, we will contact you to try resolve the issue.
- Online support is offered via Live Help, if there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

## THE BENEFITS

-  Relationship building no cold calling.
-  Open communication channels through a wealth of professional information.
-  Relevant industry information from conceptual to completed stage.
-  Avoid information overload by customising your online profile.
-  Exclusive opportunities on potential projects of interest are delivered directly to your inbox daily.
-  Monitor projects of interest and receive updates as they evolve.
-  Assign projects to your sales team and manage new business using L2B tools.
-  Web based, so you can access it from any where at any time, no specialist software required.



# Private Projects

Projects - know in advance who is building what, when & where.

Know what is happening in the industry and plan tactically to expand your business outlook.



## 1. Conceptual

Conceptual stage is the beginning phase of the project.

- Client / Developer Details
- Feasibility Process Begins
- Securing Funding
- Request for Proposal



## 4. Awarded & Underway

The main contractor and subcontractors have been awarded and construction is underway. The main building and civil contractor details are listed under Awards.



## 2. Procedural

Procedural stage involves obtaining various approvals & authorisations.

- Basic Design
- Geotechnical Study
- Licensing
- EIA Process
- Property Rezoning
- Professionals



## 5. Complete

Practical completion is nearing the end or is structurally complete.



## 3. Design & Tender

Design & Tender stage involves detailed design, the tender process and bill pricing. The majority of the project professionals have been appointed at this stage. Bidding contractors' details are listed under Bidders.

- Detailed Design
- Expression of Interest
- Negotiation
- Tender
- Anchor Tenant
- Invited List



## 6. Postponed

The project is on hold for various reasons. If you are assigned to the project as a monitor, you will receive an update email when the status changes.



# Daily Tenders

Sourcing Current  
Tenders made easy.

SUBSCRIBE



## THE SOLUTION

Get tender opportunities for your business through our extensive resource of tender notices.

Focus on specific tender categories. Utilise our time-saving Daily Advisories namely:

- Air-con & Refrigeration
- Alternate Energy
- Building
- Consulting
- Demolition & Blasting
- Electrical & Instrumentation
- Facilities Management
- Fencing
- Fleet Management
- Infrastructure
- IT & Telecom
- Materials & Supply
- Mechanical
- Plant & Machinery
- Security & Fire
- Supplier Database
- Trades.

## SUPPORT

You want your company to excel in a competitive industry, to help you make the most of the leads provided; these support services are included in the subscription package:

- Tenders researched have the official researcher's contact details included.
- Training on best methods to utilize the service is provided.
- A proactive approach is taken to support your business, should we receive notification of an email problem from your ISP, we will contact you to try resolve the issue.
- Online support is offered via Live Help, if there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.
- You needn't wade through excessive amounts of information. Each email advisory gives a brief description of the contract, site inspection date, region, CIDB rating and contract number, an expanded version of each tender notice is available via a link through to our website.

## THE BENEFITS

- ✉ New potential tenders of interest are delivered directly to your inbox daily.
- 🏭 Relevant information specific to your industry.
- 🔑 Key tender information in your inbox: client, contract description and number, site inspection, region, CIDB grading.
- 💡 Extensive tender sources across Southern Africa available in one solution.
- 🖼️ Avoid information overload by customising your online profile.
- 👥 Send Tenders to your team.
- 🌐 Web based, so you can access it from any where at any time, no specialist software required.

# Daily Tenders

**Tenders - complete with an entire research team.**

**Customised information delivered to you daily, so you can focus on growing your business.**



**1. Source & Research**

We source the information from:

- Newspapers
- Online Resources
- Personal Contacts
- Tenders submitted to us
- Government Gazettes



**3. Customised**

Customise your Profile to receive information vital to your business by selecting your relevant filters using our Advisory Wizard.



**2. Sort, Capture & Upload**

The information is collated, captured and uploaded to our website.



**4. Research Delivered**

At the close of business each day, you can rely on new Leads being delivered to your inbox. All available tenders that match your profile filter settings are sent to you in a summarised format.





# Open Quotes



Why wait for business?  
Interact with leading buyers  
who are currently pricing.



SUBSCRIBE

## THE SOLUTION

Open Quotes gives you a proactive, trade-specific approach to new business prospects. Engage with active buyers who are looking for services or products within your scope of work.

Don't wait for an RFQ to be sent to you; this is a pre-emptive approach to business, gain valuable insight on active buyers within your industry, allowing you to submit pricing on relevant bill items directly to them.

Our seamless system alerts you to bills currently being priced by active buyers in your industry, allowing you to submit pricing on relevant bill items directly to them. Open Quotes update you on all award info in your industry.

Register for Open Quotes and get active business, now!

## SUPPORT

We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via live help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

## THE BENEFITS

- Valuable opportunities to engage with active buyers.
- Respond to RFQ's online and improve your ranking.
- Access to bills matching your trades and serviceable regions.
- Download BOQ and related document.
- Manage your own directory profile.
- Award notifications.

### How Does this Work for You?

Vendor receives Award Notification.



Manage your details online.

Login to see BOQ's being priced by contractors matching your trade.

Price to new contractors daily.



# Open Quotes

**Open the door  
to dynamic leads.**

**Build relationships with  
industry buyers.**



**1. Be Listed**

Manage your company's details online: i.e CIBD, BEE, Description, serviceable Registrations, Trades, Contacts, etc.



**4. Contactor Pricing**

Prices submitted by Vendors / Suppliers are used by the Buyer / Contractor to formulate their tender pricing.



**2. Open Quote**

Login to view all BOQ's being priced which include your scope of work.



**5. Award Notifications**

Open Quote vendors receive award notifications within their industries.



**3. Price Online**

Vendors can respond via our online pricing platform with options to download full BOQ's, drawings and specifications, as well as upload documents to their buyers.





# Leads 2 Quotes

An Industry solution  
that delivers.



SUBSCRIBE



## THE SOLUTION

Leads 2 Quotes (L2Q) is an electronic price enquiry system used by buyer's to facilitate communication between Contractors, Manufacturers and Suppliers.

Leads 2 Quotes has modernized the buyer's process stimulating future growth of businesses through efficient electronic tendering.

Translate your Bills of Quantities into various electronic formats ensuring multi-platform compatibility. Select your preferred Vendors from our construction directory of over 90 000 companies and generate request quotes via email & fax for pricing.

These emails include your company branding, terms & conditions, drawings, addendums and specifications.

The Vendor can respond with their pricing, terms and conditions within a stipulated time period.

## SUPPORT

We want your company to excel and for this reason training is included when you subscribe to our service.

We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via Live Help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

Peace of mind:

Our dedicated support team will follow up on your Requests for Quotes (RfQ's) & update you accordingly on their response.

## THE BENEFITS

-  One Integrated System.
-  L2Q equips buyers with the ability to transfer Bill of Quantities into various electronic formats, for ease of use.
-  Customised trade mapping in accordance with your company's needs enables you to specify your areas of own work.
-  All pricing information can be downloaded or emailed to spreadsheet software insuring multi-platform compatibility.
-  Quick & easy access to a database of vendors / suppliers from localised businesses within the area of the tender with the added flexibility to mark them as your preferred supplier / vendor.



# Leads 2 Quotes

**Leads 2 Quotes - wider spread quotes, more value.**

**Network with thousands of registered members on our Construction Directory.**



## 1. Request

The Buyer / Contractor requests the Project creation of an electronically coded Bill via [www.L2B.co.za](http://www.L2B.co.za)



## 5. Follow Up

The Leads 2 Business Control List Team follow up on responses by Vendors / Suppliers on behalf of the Buyer / Contractor.



## 2. E-Mail

After acquiring the Bill of Quantities (.xls), the Buyer / Contractor emails it to Leads 2 Business along with any drawings (.pdf)



## 6. Response

The Buyer/ Contractor can view the Response List as a summary online.



## 3. Convert. Code. Upload

We convert the file into our database format. The Bill is coded in accordance with your Trade Profile and uploaded to the Buyers / Contractors profile.



## 7. Tender

Buyer/ Contractor submits tender, based on pricing received from Vendors / Suppliers response.



## 4. Log in & Price

The Buyer / Contractor then logs onto [www.L2B.co.za](http://www.L2B.co.za) & sends out Requests for Quotes (RFQ's) using our database of Vendors / Suppliers listed on our Directory.



# Advertising



Be Seen, Be heard!  
Let your adverts speak  
for you - achieve  
effective results on our  
advertising platform.

SUBSCRIBE



## THE SOLUTION

Drive home a powerful marketing message to a focussed audience. Create and maintain awareness of products and services in your business portfolio, with the peace-of-mind that you are reaching out to a directed avenue within the construction industry sector.

Repetitive branding works and we're flexible: use our advertising banner for new product launches, industry specials or to introduce your service offerings - you won't get a better targeted market!

We'll design a customized animated banner, with quarterly updates to keep them fresh and interesting. With a click-through link to your website, we'll ensure you capture the attention of your audience, getting more business leads, because that's what we do at Leads 2 Business!

## SUPPORT

We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via live help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

## THE BENEFITS

- Measurable return on investment.
- Focus on your sales and let your banner advert to do the marketing for you.
- Reinforce your brand or promote your company products.
- Repetitive Branding to a industry will get highly qualified sales leads.
- Using banner adverts promotes increased business returns.
- Advantageously expose your website or company name right where you want it on our website.
- Highly qualified sales leads for your team.

# Advertising

**Drive Targeted  
Construction Leads  
To Your Website.**



## 1. Conceptualise

We'll advise you on the best position for your banner advert and which advisories perform best.



## 4. Capture & Create

All your information is gathered and uploaded with your banner/s into your campaign. All your banners are linked to your website.



## 2. Sign up

Choose your advertising package that best suits your company for maximum exposure.



## 5. Stats

At the end of each month an automated report is emailed to you giving stats on how your banner/s have performed in terms of impressions and clicks.



## 3. Customised & Designed

Based on your information we will design your web banner. You can choose either a static jpg or gif animation format.



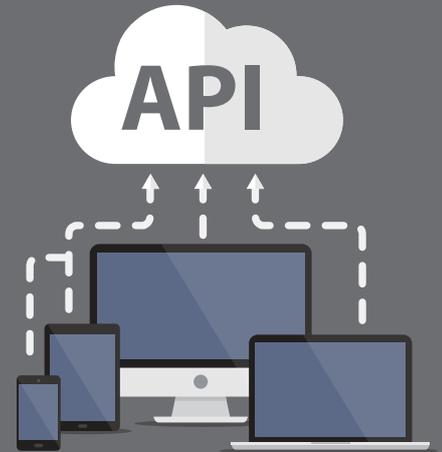
## 6. Expose Your Brand

Once all information and artwork is uploaded, your banners will be up and running. Every three months you can enjoy new banner artwork designed by our in-house designer to increase exposure.

# L2B UNPLUGGED

Efficient delivery = Effective results.

SUBSCRIBE



## THE SOLUTION

A customised solution to effectively build your leads base with \*automated data, feeding directly from the Leads 2 Business portal into your CRM System.

Revolutionize the way you do business, L2B Unplugged will expose powerful information from legacy systems to feed into new technologies.

Resourceful Leads, Streamlined data your unique profile settings ensure you get relevant data, faster migration and improved content quality. L2B Unplugged serves our projects, tenders and awards, this pull is done daily by your CRM system, your information is fresh, relevant and contributes to your business innovation.

\*The Unplugged service from L2B is an Application Programming Interface (API), allowing for integration of our Projects, Tenders and Awards into your CRM system.

## SUPPORT

We take a proactive approach to support, if we receive notification of an email problem from your ISP, we will contact you to try and sort it out.

We offer Online support via live help. If there is a feature you need assistance with or a query you need to raise, we are only a click or a call away.

## THE BENEFITS

**Efficiency**  
Supporting faster, easier content migration, improved data quality, L2B Unplugged enables leads automation which would otherwise require manual input. Efficient content updates propagating to multiple CRM channels simultaneously, means workflow operates with fewer steps, streamlining productivity.

**Automation**  
Let our leads and your CRM system work for you - Profile settings are utilized and automatically made available for your CRM channel. Ready-made for redistribution to your team.

**Customisation**  
Your CRM takes advantage of, or extends on, the functionality of existing services, giving you the advantage of tailor-made information, customising your pull to what's most beneficial to your organisation.

**Future-Ready**  
We remain future-ready, looking beyond immediate product offerings with the flexibility to anticipate and accommodate future uses.

# L2B Unplugged

Ensuring your business future-ready  
with L2B Unplugged.  
This is Efficient Automation  
at its best!



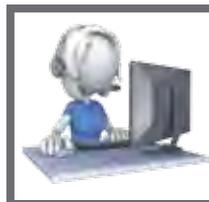
**1.** **On Board!**  
Subscribe to L2B Unplugged and revolutionise your business prospects. This service enables data integration with key services and your CRM: Projects, Tenders and Awards



**3.** **Connect**  
Automatic integration with your CRM - Data is pulled from our server and uploaded daily, ensuring fresh, relevant content.



**2.** **Breaking the mould**  
You are not limited with L2B Unplugged, your developer will tailor the content to what best suits your business.



**4.** **Easy as 1, 2, 3...**  
An automated data pull that needs little maintenance but gives you a great return!

